



NU SKIN®  
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## Referring Distributor vs. Sponsoring Distributor

As reminder, there are two options under 'Referring Distributor Information' when enrolling a new customer or distributor: A sponsor only (no referring Upline) or a sponsor and a referring Upline. Please consider the following when enrolling your new customers and distributors.

### Sponsor Only

Sponsor will receive:-

- (1) Normal Commission
- (2) Gross Retail Profit (GRP)
- (3) Fast Start Payments (FSP)

### Sponsor and a Referring Upline

**Sponsor will receive:**

- (1) Normal Commission

**Referring Upline will receive:**

- (1) Gross Retail Profit (GRP)
- (2) Fast start Payments

### When is this used?

You find a new lead, introduce them to the company, and teach them about the business and products. When enrolling them as a new customer or distributor, however, you decide it would be best for your organisation if you put them in your third level under John Smith. John Smith would become the sponsor and would earn the commissions. You did most of the work though, so you become the referring upline. As compensation for the work you did with that lead, who is now sponsored by someone else, you (as the referring upline) receive any Gross Retail Profit (GRP) and Fast Start Payments.

### Which markets currently participate in the referring ID concept?

USA, Canada and South Pacific

**Can a referring ID be entered from a market that does not currently participate in the referring ID concept?**

No