

TEAM ELITE PLATINUM FAQ

GENERAL

Q1: What must I do to qualify for Team Elite Platinum?

A1: Please see the current year's Team Elite Platinum Program for qualification details.

Q2: Can I, a new Brand Affiliate, achieve Team Elite Platinum status during my first year in the business?

A2: Yes, as long as you meet the Team Elite and the Team Elite Platinum requirements.

Q3: How do I meet my Team Elite Platinum Maintenance Period requirements if I'm a new Team Elite completing qualification in January of the year I become a Team Elite?

A3: Even if you are using January of the year you become a Team Elite as a new Team Elite Qualifying Month, you will still need to meet your Team Elite Platinum requirements by December 31 of the year before you become a Team Elite. But by meeting your Team Elite requirements in January, you will also meet your Team Elite Platinum Maintenance Period requirements for that month. You'll still need to complete all Team Elite Platinum Maintenance Period requirements for the rest of the Team Elite Platinum Maintenance Period.

VELOCITY

Q4: Do I have to opt into Velocity Title Determination to qualify for Team Elite Platinum?

A4: No. Team Elite Platinum Qualification Rules are independent of Velocity Title Determination.

Q5: How do I qualify for Team Elite Platinum if I am still on Pre-Velocity Title Determination?

A5: Team Elite Platinum Qualification Rules are independent of Velocity Title Determination. To be eligible for Team Elite Platinum, you must first qualify for the Team Elite Trip using Pre-Velocity Qualification Rules and meet all other Team Elite Platinum Qualification Rules.

QUALIFICATION

Achieve 2,500,000 Organizational Sales Volume(OSV) between January 1–December 31.

Q6: Where can I see my earlier cumulative OSV for comparison?

A6: Volumes & Genealogy (V&G)>Recognition>Team Elite Platinum.

Q7: Where can I see my current cumulative OSV?

A7: V&G>Recognition>Team Elite Platinum.

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Q8: Is the OSV growth requirement for Team Elite Platinum a cumulative year-over-year requirement or a December vs. December comparison?

A8: It's a cumulative comparison between January 1–December 31 OSV of one year and January 1–December 31 OSV of the following year.

Q9: Does the 2,500,000 OSV requirement and the 500,000 OSV year-over-year growth requirement mean that I have to have a minimum of 3,000,000 OSV to qualify as a 1 Star Team Elite Platinum?

A9: No. It's possible to grow by 500,000 OSV and still meet the 2,500,000 OSV requirement. For example, if you had 2,000,000 OSV cumulative in 2018, but increased to 2,500,000 OSV in 2019, you would fulfill both requirements for 2020.

Achieve the following incremental Organizational Sales Volume between January 1–December 31 compared to your total Organizational Sales Volume for the previous year:

- 1-Star: 500,000+
- 2-Star: 1,000,000+
- 3-Star: 1,500,000+
- 4-Star: 2,000,000+

For example, if you had 2,000,000 OSV cumulative in 2018, and increased to 3,000,000 OSV in 2019, you would fulfill the incremental Organizational Sales Volume requirement to be a 2-Star Team Elite Platinum.

IMPORTANT: For requirement 3 of the Team Elite Platinum Qualification Rules only, you may only count a maximum of 1,000,000 Organizational Sales Volume growth from each of your Leadership Teams.

Q10: Where can I see my previous OSV?

A10: V&G>Recognition>Team Elite Platinum.

Q11: How is my previous OSV determined?

A11: Your previous OSV is the sum of your Group sales volume + the Group sales volume of your G1–G6 Brand Representatives

Q12: Where can I track my year-over-year OSV growth?

A12: V&G>Recognition>Team Elite Platinum.

Q13: Does the 1,000,000 OSV growth maximum apply to 1-Star Team Elite Platinum?

A13: Because the total OSV growth requirement for 1 Star Team Elite Platinum is below the OSV growth maximum, it won't affect the requirement.

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Q14: Is there any way I can still qualify for Team Elite Platinum if I have more than 500,000+ OSV year-over-year growth in a year, but less than 2,500,000 OSV cumulative?

A14: No. All Team Elite Platinum Qualification requirements must be met to qualify.

Have 1 incremental Leadership Team with 10,000+ Leadership Team Sales Volume in December compared to December of the previous year.

Q15: How are incremental Leadership Teams counted?

A15: Incremental Leadership Teams are determined by comparing the number of Leadership Teams in December to the number of Leadership Teams in December of the previous year.

Q16: Do I need 4 Leadership Teams to qualify for Team Elite Platinum if I qualified for Team Elite under Pre-Velocity rules?

A16: No. The minimum number of Leadership Team required to qualify for Team Elite Platinum under Pre-Velocity rules is 1. You need at least 1 incremental Leadership Team with 10,000+ LTSV in December (compared to the number of Leadership Teams you had in December of the previous year). For example, if you had no Leadership Teams in December of one year, you would need 1 Leadership Team with 10,000+ LTSV in December of the next year. If you wanted to requalify as Team Elite Platinum again in the year after that, you would need 2 Leadership Teams with 10,000+ LTSV each in the following December (compared to December of your second year as a Team Elite), and so forth for each subsequent year you want to qualify under Pre-Velocity rules.

Q17: Can my new December Leadership Teams be different from my December Leadership Teams from the previous year?

A17: Yes. Leadership Team requirements are fulfilled by how many Leadership Teams you have, regardless of whether they are the same Leadership Teams from the previous December. The same rule applies to incremental Leadership Teams.

Q18: Where can I see my previous December Leadership Teams and their Leadership Team Sales Volume levels for comparison?

A18: [V&G>Recognition>Team Elite Platinum.](#)

Q19: Where can I see my Leadership Teams' current Leadership Team Sales Volume?

A19: [V&G>Recognition>Team Elite Platinum.](#)

Q20: Where can I see my December Leadership Teams and their Leadership Team Sales Volume levels?

A20: [V&G>Recognition>Team Elite Platinum.](#)

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Q21: Can I count a G1 Brand Representative that has previously achieved 10,000+ Leadership Team Sales Volume as an incremental Leadership Team?

A21: Incremental Leadership Teams are determined by December vs. December comparisons of total numbers of Leadership Teams. As such, you need to ensure you have 1 more Leadership Team in December, compared to December of the previous year. For example, you need to ensure you have 1 more Leadership Team in December 2019, compared to December 2018. Which particular G1 Brand Representatives contribute to this total number of Leadership Teams does not affect this calculation.

Q22: What do I need to do to qualify for Team Elite Platinum if I am a new Brand Affiliate, and I did not have any Leadership Teams in December of the previous year?

A22: If you did not have any Leadership Teams in December of the previous year, you must qualify as Team Elite with 6 Qualifying Months during the Team Elite Qualification Period and have 4 Leadership Teams (1 with 10,000+ Leadership Team Sales Volume; 1 with 20,000+ Leadership Team Sales Volume; 1 with 30,000+ Leadership Team Sales Volume; and 1 with 40,000+ Leadership Team Sales Volume) for the current Team Elite Trip Maintenance Period.

You must also meet all other Team Elite Platinum Qualification requirements between January–December. If you do so, you'll also meet your incremental Leadership Team requirement (because you did not have any Leadership Teams in December of the previous year).

Q23: Will I achieve my incremental Leadership Team requirement if I drop 1 Leadership Team mid-year, but then grow 1 new Leadership Team in December?

A23: No. Incremental Leadership Teams are determined by comparing the number of Leadership Teams in December to the number of Leadership Teams in December of the previous year, and your total number of Leadership Teams didn't change. For example, if you drop 1 Leadership Team during 2019, but then grow 1 new Leadership Team in December of 2019, that does not meet the incremental Leadership Team requirement.

Q24: How many Leadership Teams do I need in December to qualify for Team Elite Platinum?

A24: To qualify for Team Elite Platinum in December, you need at least 4 Leadership Teams (1 with 10,000+ Leadership Team Sales Volume; 1 with 20,000+ Leadership Team Sales Volume; 1 with 30,000+ Leadership Team Sales Volume; and 1 with 40,000+ Leadership Team Sales Volume), and at least 1 more Leadership Team than the total number you had in December of the previous year.

Q25: What would some incremental Leadership Team examples look like?

A25: Here are some incremental Leadership Team examples:

Pre-Velocity Example A: If you had 1 Leadership Team in December of 2018, then you would need to have at least 2 Leadership Teams (each with 10,000+ Leadership Team Sales Volume) in December of 2019 to qualify as a 2019 Team Elite Platinum.

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Velocity Example A: If you had 5 Leadership Teams in December of 2018, then you would need to have at least 6 Leadership Teams (3 with 10,000+ Leadership Team Sales Volume; 1 with 20,000+ Leadership Team Sales Volume; 1 with 30,000+ Leadership Team Sales Volume; 1 with 40,000+ Leadership Team Sales Volume) in December of 2019 to qualify as a 2019 Team Elite Platinum.

Velocity Example B: If you had 2 Leadership Teams in December of 2018, then you would need at least 4 Leadership Teams (1 with 10,000+ Leadership Team Sales Volume; 1 with 20,000+ Leadership Team Sales Volume; 1 with 30,000+ Leadership Team Sales Volume; 1 with 40,000+ Leadership Team Sales Volume) in December of 2019 to qualify as a 2019 Team Elite Platinum.