

# 4 WAYS TO EARN WITH NUSKIN



## 1 RETAIL

Buy products and resell them for Retail Profit



EXAMPLE	
Retail Price	\$70
Your Costs	- \$55
<b>Retail Profit</b>	<b>= \$15</b>



## 2 SHARE

- Register Customers and Brand Affiliates
- Sell products
- Earn **Sharing Bonuses** on your Customer's Nu Skin purchases
- + **Retailing Bonuses** if they're Retail Customers



EXAMPLE	
Retail Price	\$70
Member Price	- \$50
<b>Retailing Bonus*</b>	<b>= \$20</b>
<b>Sharing Bonus</b>	<b>+ \$5</b>
<b>Total Bonuses</b>	<b>= \$25</b>

\*excluding shipping costs and taxes



## 3 BUILD

- Build a Group of Customers
- Recruit and train other Brand Affiliates
- Become a Brand Representative
- Earn **Building Bonuses** based on the Sales Volume of purchases within your Group



EXAMPLE	
Group Commissionable Sales Value	= 2500
Bonus Rate	5% on 1st Building Block (ex. 480 CSV)
	+ 5% on 2nd Building Block (ex. 510 CSV)
	+ 10% on 3rd Building Block (ex. 490 CSV)
	+ 15% on 4th Building Block (ex. 520 CSV)
	+ 20% on 5th Building Block (ex. 500 CSV)
<b>Building Bonus</b>	<b>= \$276.50</b>



## 4 LEAD

- Develop and Lead a Team of other Brand Representatives
- Support your Team's sales activities
- Earn **Leading Bonuses** based on your entire Team's product sales



EXAMPLE	
Team Commissionable Sales Value	= 16000
Bonus Rate	= 5%*
<b>Leading Bonus</b>	<b>= \$800</b>
<b>+ your Building Bonuses, Sharing Bonuses, Retailing Bonuses, and Retail Profit</b>	

\*Depending on your monthly Group sales

## + PLUS

- Qualify for Global Recognition
- Earn Extra Incentives
- And celebrate your accomplishments with Exclusive Success Trips around the world

# START EARNING TODAY!

Generating sales compensation as a Brand Affiliate requires considerable time, effort, and dedication. Success will also depend upon your skills, talents, and leadership abilities. There is no guarantee of financial success, and results will vary widely among participants. In 2020, the average monthly sales compensation paid to Pacific Active Brand Affiliates was \$41. On average, approximately 12.7% of active Pacific Brand Affiliates earn sales compensation in a given month. Please see nuskin.com for a complete summary of sales compensation paid at all levels within Velocity.

You must be a Brand Representative and meet certain sales and other requirements to receive Building and Leading Bonuses.