



**BUILD STRONG.
DUPLICATE STRONG.
LEAD GROWTH.**

**QUALIFICATION PERIOD:
JANUARY TO DECEMBER 2021**

Gear up for leadership and join us on the Super Go Star Camp to be inspired and learn, as you continue to strengthen and grow your business

QUALIFICATION COMPLETION REWARDS



- UP TO 2 APPLE IPADS*
- EXCLUSIVE TRAINING AND RECOGNITION EVENT

QUALIFICATION PERIOD: JANUARY TO DECEMBER 2021

Accumulate

40,000 GSV
within the
qualification period

Mentor

2 NEW BRAND
REPRESENTATIVES
with an accumulative
of 15,000 GSV each

INVITATION TO KICK-START QUALIFICATION EARLY

Additional incentives as you mentor to complete
2 New BR requirement by June 2021!

ADDITIONAL INCENTIVES

- 1 Year S3 Biophotonic
Scanner Lease
- 500 pcs of S3 Biophotonic
Scan Certificates



* Please refer to the full Terms & Conditions for more information.



HOW TO QUALIFY?

Build strong and mentor new Brand Representatives
to qualify for *Super* Go Star Camp!

QUALIFICATION PERIOD:
1 JANUARY 2021 – 31 DECEMBER 2021

OPEN TO:
(SINGAPORE, MALAYSIA AND BRUNEI BRAND REPRESENTATIVE AND ABOVE ONLY)

- Achieve an accumulation of 40,000 GSV from Jan – Dec 2021; and
- Mentor two (2) New G1 Brand Representatives that achieve an accumulation of 15,000GSV each within the first six (6) months from being promoted

TERMS & CONDITIONS

This Super Go Star Camp 2021 program (the "Program") is only open to Nu Skin Brand Representatives and above registered in Singapore (referred to in this document as "you" or "your").

The following are the terms and conditions of the Program (the "Terms and Conditions"). You acknowledge and agree that your participation in the Program constitutes your full and unconditional agreement to and acceptance of the Terms and Conditions.

The meaning of capitalised terms not defined in these Terms and Conditions may be found in your Brand Affiliate Agreement, applicable Sales Performance Plan, or Policies and Procedures. For the purposes of these Terms and Conditions, "Company" refers to Nu Skin Enterprises Singapore Pte. Ltd.

These Terms and Conditions are to be read together with your Brand Affiliate Agreement, applicable Sales Performance Plan, and applicable Policies and Procedures:

ELIGIBILITY, QUALIFYING AND QUALIFICATION PERIOD

- The qualification period of this Program is from 1 January 2021 to 31 December 2021 (the "Qualification Period").
- If you meet all the terms and conditions of this Program, you may be selected as a qualifier to take part in the "Super Go Star Camp 2021" which details will be announced later (the "Incentive Training"). To qualify for this Incentive Training, you must build your consumer groups which must result in the growth of active consumers within your organisation. See the specific requirements below.
- You must be in good standing in order to participate in the Program. Moreover, if you violate any terms and conditions of your Brand Affiliate Agreement, the applicable Policies & Procedures or Sales Performance Plan, or these Terms and Conditions, you may be deemed ineligible. Moreover, the Company may, at its absolute discretion, withhold all or any benefits of the Program, take any actions provided under the Brand Affiliate Agreement, and seek to recover any expenditures or other costs associated with the Program, or any other costs incurred by the Company as a result of your violation, including recouping such sales compensation paid and withholding future sales compensation.
- To be eligible for the Incentive Training, you must, in addition to meeting all requirements of the Sales Performance Plan, including retail sales, satisfy the qualification criteria set out below during the Qualification Period:
 - You must achieve an accumulation of 40,000GSV within the Qualification Period without utilizing any Flex Block; and
 - You shall Mentor two (2) Brand Affiliate to pin advance to become your G1 Brand Representatives* that achieve accumulation of 15,000GSV each within the first six (6) months from being promoted. *The Brand Affiliates cannot be previous Brand Representatives and must be promoted to Brand Representatives for the first time. The New G1 Brand Representatives may be from Singapore, Malaysia or Brunei.
 - In addition, you must maintain the minimum title of Brand Representative until the commencement of the Incentive Training with a minimum of four (4) Building Blocks or 2,000 GSV per month without the usage of Flex Blocks.
 - In the event your new G1 Brand Representative is promoted between October 2021 and December 2021, the new G1 Brand Representative will be allowed to count the period between January to March 2022 for accumulation of a minimum 15,000 GSV, counting towards your qualification under the Program. For the avoidance of doubt, in order to participate in the Program, the final month for you to count a new G1 Brand Representative will be December 2021, irrespective of the Qualification Period.

You may be selected if you meet all the above requirements (known as a "Qualified Account"). Qualified Accounts for the Super Go Star Camp 2021 program will be invited to attend the exclusive Incentive Training; in addition, each Associate in the Brand Affiliate Account during the qualification will receive 1 unit of Apple iPad¹, up to maximum 2 units per Brand Affiliate Account.

¹Detailed information of the Apple iPad's specification will be disclosed towards the end of the qualification with specific terms and conditions applicable.
- To be eligible for the additional Incentive Training's Early Qualifier Program (details below) you must, in addition to meeting all requirements of the Sales Performance Plan, including retail sales, satisfy the qualification criteria set out below:
 - You shall Mentor two (2) Brand Affiliate to pin advance to become your G1 Brand Representatives* that achieve accumulation of 15,000GSV each within the first six (6) months from being promoted by June 2021. *The Brand Affiliates cannot be previous Brand Representatives and must be promoted to Brand Representatives for the first time. The New G1 Brand Representatives may be from Singapore, Malaysia or Brunei;

Upon achieving the Incentive Training's Early Qualifier Program, Qualified Accounts will be entitled to a 1 Year Lease of the S3 Biophotonic Scanner² and 500pcs of S3 Biophotonic Scanner Certificates.

² S3 Biophotonic Scanner Lessee must complete the Super Go Star Camp 2021 program's qualification AND maintain the minimum title of Brand Representative within the term of lease with a minimum of four (4) Building Blocks or 2,000 GSV per month without the usage of Flex Blocks.
- You may not buy or encourage others to buy large volumes of products to qualify for the Incentive Training, unless you can establish that you are reselling products in excess of the amount of product that is reasonable for personal consumption.
- The Company reserves the right to audit and assess the validity of your Brand Affiliate Account and your related sales volume. Any Brand Affiliate Account that was established in violation of the requirements set forth in the Brand Affiliate Agreement and applicable Sales Performance Plan (such as using false information or unauthorized third party's information to set up an account) will be considered invalid and may result in disciplinary action.

YOUR PARTICIPATION IN THIS PROGRAM WILL BE SUBJECT TO AUDIT, CONDUCTED AT THE DISCRETION OF THE COMPANY. YOU ARE REMINDED THAT:

UNDER SECTION 3.3 OF CHAPTER 2 OF THE POLICIES AND PROCEDURES, YOU ARE PROHIBITED FROM ORDERING MORE THAN A REASONABLE AMOUNT OF PRODUCTS FOR RETAIL SALES AND PERSONAL USE. BY PLACING AN ORDER, YOU ARE CERTIFYING THAT YOU HAVE SOLD OR CONSUMED AT LEAST 80% OF TOTAL INVENTORY FROM PREVIOUS ORDERS.

UNDER SECTION 6.7 OF CHAPTER 2 OF THE POLICIES AND PROCEDURES, YOU ARE NOT ELIGIBLE TO RECEIVE A BONUS IN ANY MONTH UNLESS YOU HAVE COMPLETED VERIFIED SALES TO 5 DIFFERENT CUSTOMERS AND YOU MUST RETAIN DOCUMENTATION OF THESE RETAIL SALES FOR AT LEAST 4 YEARS.

ACCORDINGLY, IF DURING NU SKIN'S AUDIT, YOU ARE UNABLE TO FURNISH RETAIL RECEIPTS (I) FOR 80% OF PV MADE FOR THE QUALIFICATION OF THE INCENTIVE TRAINING; AND/OR (II) FOR FIVE DIFFERENT CUSTOMERS, YOU MAY BE DISQUALIFIED FROM THIS PROGRAM. PLEASE ALSO NOTE CLAUSE 3 ABOVE.

ADDITIONAL TERMS RELATING TO THE INCENTIVE TRAINING

- If your Brand Affiliate Account qualifies for the Incentive Training (the "Winning BAA"), you will be notified via your mobile number or email address registered with the Company, and you must confirm your attendance for the Incentive Training within the Incentive Training's registration period which will be fixed and announced by the Company.
- Attendance and participation of the Incentive Training is limited to the named Brand Affiliates registered in the Winning BAA during the Qualification Period and each Winning BAA is only entitled to a maximum of two (2) seats only. For the avoidance of doubt, where there is only one (1) registered Brand Affiliate in the Winning BAA during the Qualification Period, only one (1) seat will be allocated to the Winning BAA. In the event there are two (2) or more registered Brand Affiliates in the Winning BAA during the Qualification Period, then two (2) seats will be allocated to the Winning BAA. Each Brand Affiliate entitled to participate in the Incentive Training will be referred to in this document as "Winner".
- The Company will pay for the costs of meeting materials, meals, training, and activities organised by the company for the Incentive Training if any. The total cost of the Incentive Training will vary each year. Any additional costs such as meals, activities and events elected by the Winners that are outside those sponsored by the Company are the responsibility of the Winners.
- Every Winner may only attend the Incentive Training for which he/she has qualified. The Company will not honour a request to attend a future trip, regardless of circumstances.
- Every Winner will be solely responsible for ensuring his or her ability to travel, including but not limited to obtaining any identification documents, passports, visas, and any other travel documents necessary for domestic and international travel.
- Neither the Program nor the Incentive Training carry any cash value. The Incentive Training is non-transferable and non-convertible to cash should the Winner unable to attend the Incentive Training for whatever reasons.
- If, for whatever reasons, a Winner fails, refuses and/or neglects to attend the Incentive Training after confirmation of his/her attendance, the Winner agrees and authorises the Company to recover any and all expenditure or other costs associated with the Program, by any means which the Company deems appropriate.
- The value of the Program may be considered a benefit in kind by the tax authorities in your market and deemed taxable income to Winners. All reporting and payment of taxes are the sole responsibility of the Winners. The Company advises each Winner to seek advice from his/her tax advisor to determine whether all or any part of the value of the Program needs to be declared to the tax authorities. The Company will provide the value of the Program upon request.
- The Company reserves the right to (i) modify or terminate the Program or (ii) modify the Terms and Conditions at any time based on performance, participation, or other factors, at the Company's discretion.

