



NU SKIN®
THE DIFFERENCE. DEMONSTRATED®

CREATING SMILES Q3.2012



GLOBAL QUARTERLY REPORT



PRESIDENT JOYCE BANDA ATTENDS 2012 SAFI GRADUATION

On August 23, 2012, under blue skies and the warm African sun, 29 mothers and fathers walked confidently to a small tent to receive their diploma from Malawi president, Joyce Banda in celebration of their graduation from the School of Agriculture for Family Independence (SAFI). Their children, joined by more than 1,000 other guests, sat nearby smiling, knowing that their families lives would be forever changed through the skills and education gained at SAFI. The student families will now return to their respective villages to share their knowledge and help others enjoy the benefits of self-reliance.

President of Malawi, Joyce Banda, in congratulating the SAFI graduates in their accomplishment, also reminded the graduate families of their responsibility to help others.

“As you leave for your homes, I would hope that you will not take for granted the skills and knowledge you have gained,” said President Banda in her graduation address. “Instead, it is my sincere desire that you freely share these life-changing skills with those around you and give your neighbors the power to be successful too. There is enough to spare, even in Malawi, if we share with each other not just our physical goods, but our knowledge too. And as we share our knowledge, it grows and we are all blessed more abundantly.”

NU SKIN PACIFIC FUNDS KINDERGARTEN IN FIJI

The Nu Skin Pacific region hoped to raise enough funds during their convention to purchase and donate books, supplies, and furnishings for a new kindergarten classroom in Fiji. Not only was their goal met, but through the generosity of distributors and employees, the region more than doubled their original fundraising goal.

The funds were donated to a Nu Skin Force for Good Foundation partner, Seacology. Seacology is a non-profit organization that works directly with island communities to assist community members to improve lives and local environments. Seacology gratefully received the donation and will direct the funds to building a classroom to help kindergarten children learn necessary skills such as reading, writing, and mathematics.



COMMUNITAS AWARD FOR WORK IN MALAWI

During the 2012 SAFI graduation ceremony, Napoleon Dzombe received a prestigious honor, the 2012 International Communitas award. Napoleon and Blake Roney were both recognized for “Making a Difference in Malawi” for their work in improving the lives of Malawians through the Nu Skin Force for Good Foundation and the development of SAFI. The Communitas award is a distinguished international effort to recognize the spirit of communitas—people helping people.



NU SKIN FORCE FOR GOOD FOUNDATION HIGHLIGHTS



160 CHILDREN

RECEIVED RAIN BOOTS FROM NU SKIN PHILIPPINES TO PREVENT WATERBORNE DISEASES DURING EXTENSIVE MONSOON FLOODING.

11 NU HOPE LIBRARIES

BUILT IN RURAL SOUTH KOREA TO PROVIDE EDUCATIONAL OPPORTUNITIES TO MORE THAN 8,000 UNDERSERVED CHILDREN.

MORE THAN 3,000 AIDED

THROUGH THE IMMEDIATE ACTION OF NU SKIN CHINA DONATING CASH AND 750,000 MEALS OF VITAMEAL TO EARTHQUAKE VICTIMS IN YILIANG, YUNNAN PROVINCE.

MORE THAN \$9,600

RAISED FOR NU SKIN FORCE FOR GOOD FOUNDATION PARTNER SEACOLOGY DURING THE PACIFIC CONVENTION.

79 CHILDREN SAVED

THROUGH LIFE-SAVING HEART SURGERIES FUNDED BY THE SOUTHEAST ASIA CHILDREN'S HEART FUND.

\$115,385 DONATED

TO PROVIDE INSURANCE FOR 15,000 ORPHANS AND DISABLED CHILDREN IN RUSSIA.

The Nu Skin Force for Good Foundation is a registered nonprofit 501(c)(3) private foundation whose mission is to improve the lives of children by offering hope for a life free from disease, illiteracy, and poverty.

PROVIDING HOPE THROUGH EDUCATION

Philemon Chinyama is one of the millions of orphans in Malawi. Philemon and his younger sister live with their uncle who has struggled to take care of them. After Philemon finished primary school, his uncle could not afford to pay for secondary school. Thanks to the Nu Skin Force for Good Foundation's support of Educate the Children (ETC), Philemon has completed secondary school and is currently pursuing advanced education in nutrition. Philemon's goal is to return to his home and use the education he gains to help malnourished children in his village. He said, "I want to thank ETC...They are helping me and they gave me a vision of going somewhere after college. They should continue giving this to others. They should not stop, but continue helping others so other people in other communities can benefit from this sponsorship."

To help provide a better future for others like Philemon, donate now at ForceforGood.org.





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NOURISH THE CHILDREN HIGHLIGHTS



VITAMEAL® PROVIDES NOURISHMENT TO HUY

Huy is an amazing 14-year-old boy. His family says he is a smart and delightful young man who leaves those who meet him with a smile. Sadly, Huy was born with Epidermolysis Bullosa, a rare genetic skin disease that causes the skin to separate at the slightest touch, resulting in painful blisters and open wounds. In developing countries such as Vietnam, where Huy lives, EB patients do not have access to proper diagnosis or treatment. Huy has had to undergo several blood transfusions because he is severely malnourished. He was not getting the nutrition he needed and to make matters worse, the disease made it very difficult for him to eat. Thankfully, Huy was introduced to VitaMeal. With a steady diet of VitaMeal, Huy has gained weight and his nutritional needs are met. Thanks to generous donations, VitaMeal is helping Huy and giving him hope for the future. To find more information about the Nourish the Children Initiative go to NourishtheChildren.com.

18%

INCREASE IN QUARTERLY DONATIONS VERSUS PREVIOUS QUARTER

126,231

AVERAGE NUMBER OF CHILDREN NOURISHED DAILY WITH VITAMEAL DURING Q3

277,904,340

NUMBER OF MEALS DONATED THROUGH THE THIRD QUARTER OF 2012

THE NOURISH THE CHILDREN INITIATIVE DISTRIBUTION TOTALS: JULY-SEPTEMBER 2012

DESTINATION	BAGS	MEALS
MALAWI	205,849	2,470,188
CHINA	60,000	720,000
PHILIPPINES	36,000	432,000
HONDURAS	24,000	288,000
HAITI	18,000	216,000
FIJI	6,760	81,120
NICARAGUA	6,000	72,000
CANADA	3,729	44,748
RUSSIA	345	4,140
OTHER	18,010	216,120

We appreciate the generosity of our distributors and customers whose donations make these programs possible. From July-September 2012, we delivered VitaMeal donations to authorized charity partners for distribution to those who needed it most. Although the above were the intended destinations for these donations, please note that the charities may change destinations due to logistical issues or the needs of recipients. These numbers also include donations from Nu Skin Enterprises through the corporate match program.

TOTAL 378,693 4,544,316

VITAMEAL PROGRAM NOURISHING ORPHANS

Four-year-old Saulo Raphael's father died of HIV/AIDS two years ago.

He and his five siblings live with their grandmother. The oldest child had to drop out of school to help tend their goat and small farm. However, their small farm is still not big enough to produce sufficient food for the entire family, leaving the children hungry and malnourished.

Last September, Saulo started going to an orphan care center in Lilongwe, Malawi where he gets VitaMeal every day. VitaMeal has helped him gain weight and thrive. He is now a healthy boy with a happy smile and love for life.

Nourish the Children is an initiative of Nu Skin and is registered in some states as a commercial co-venture. The program leverages the strength and staying power of a for-profit corporation in cooperation with charitable organizations like Feed the Children to help solve the complex world problem of feeding malnourished children. The price charged by Nu Skin for VitaMeal includes the cost of manufacturing, general overhead, distribution, sales, and commissions to Nu Skin distributors, as well as a reasonable profit margin.