NU SKIN
DISCOVER THE BEST YOU™

GLOBAL QUARTERLY REPORT

CREATING SMILES / **Q2.2017**

GIVING FAMILIES KNOWLEDGE, SKILLS AND HOPE

On June 15, 2017, more than 30 families celebrated as they walked down the aisle to receive their diploma from the School of Agriculture for Family Independence (SAFI). Graduates, children and guests began dancing together, celebrating this great achievement and future success of the graduates.

Those attending the ceremony said one of the best parts of watching the graduates was the hope you can see in their eyes. "It's inspiring to hear the stories of the families before they came to SAFI and see where they are after graduation," said Paige Riffle, Team Elite for the Americas. "Many of them didn't have enough food to feed their children. Now families know how to increase their harvests and have a brighter future."

The skills learned over the course of two years have an immediate impact in the lives of the graduates and those in their village. For the past 10 years, the SAFI program has been helping families learn important agricultural techniques that are helping increase year-round crop yield, with many families having a surplus of food that they share with neighbors or sell to pay for their children to go to school.

FORCE FOR GOOD DAY

Each June, Nu Skin celebrates its annual Force for Good Day around the world by completing humanitarian projects in local communities in more than 20 countries to help children in need. Nu Skin continues to strive to be a force for good by providing hope for a life free from disease, illiteracy and poverty. Read about some of the projects on pages 3-4.

FORCE FOR GOOD

FOUNDATION HIGHLIGHTS

Q2.2017

TAPPING INTO WATER FOR FAMILIES

According to the 2015 Malawi Demographic and Health Survey, nearly 50% of Malawian households travel more than 30 minutes to reach the nearest water source and often must wait for their turn to draw water. Nu Skin sales leaders in South Korea saw the problem and quickly went to action to drill boreholes (waterholes) that were fitted with manually operated pumps.

During the past 12 months, 11 boreholes with pumps have been installed, providing more than 5,000 households access to an improved water source and sanitation. It also improves the health of children and reduces absenteeism for school age-children.

PROJECT HIGHLIGHTS:

APRIL – JUNE 2017

Nu Skin Greater China Children's Heart Fund and Southeast Asia Children's Heart Fund provided more than **400 HEART SURGERIES** to children with congenital heart disease.

Nu Skin Korea built the 19th Nu Hope Library in Gyeongsang-do, Korea, at the Uigok Elementary School. The new library included more than **1,000 BOOKS** for the students to encourage reading and learning.

Recently, Nu Skin Japan Smile Library, a project that provides hope for children through education, donated an additional **25,000 BOOKS** to schools in Rikuzen-Takada and Ofunato in Iwate Pref. Over the past 5 years, more than 13 million books have been donated along with bookshelves and stationery items for children in need.

FORCE FOR GOOD

2017 FORCE FOR GOOD DAY

Q2.2017

UNITED STATES

RUSSIA

THAILAND

AMERICAS

Canada – Nu Skin Canada employees raised awareness for the Epidermolysis Bullosa (EB) disease and provided comfort to affected families as they hosted their annual Good Butterfly Day event at the Cambridge Butterfly Conservatory.

United States – Nu Skin and its employees partnered with United Way of Utah County and local schools and assembled and donated 10,000 back-to-school kits and more than 200 learning kits for children summer programs. Employees also beautified nearby streets by planting shrubbery and painting kiosks.

EMEA

Belgium – Employees in Belgium donated items such as strollers, baby chairs, sheets, pillows, blankets, hygiene products, towels and school materials to Moeders voor Moeders, a nonprofit organization focusing on children in need.

Denmark – Nu Skin Denmark employees provided painting sessions and arranged sporting events for children. The employees also provided some comical relief as they helped with the hospital's happy clown project.

Hungary – Nu Skin Hungary employees collected toys, food, money and gifts for children with disabilities.

Netherlands – Employees of Nu Skin Netherlands gathered toys and delivered them to Eastern European orphanages.

Russia – Nu Skin Russia employees spent the day at the Khotkovo boarding school. Employees cleaned up the school territory by mowing lawns, planting trees and painting curbs.

South Africa – Nu Skin South Africa hosted a charity event, "Kids Haven's Got Talent", for the Kids Haven orphanage, which cares for more than 150 orphans. All proceeds from ticket sales were donated to the orphanage. The event consisted of performances by the kids at the orphanage, a motivational success story from an ex-orphan from Kids Haven and an art auction.

In addition, all of Nu Skin EMEA's region joined forces to run, walk or bike and donate money for every mile to a non-profit organization.

PHILIPPINES

FORCE FOR GOOD

2017 FORCE FOR GOOD DAY

Q2.2017

TAIWAN

JAPAN

INDONESIA

SINGAPORE

GREATER CHINA

Mainland China, Hong Kong and Taiwan – Throughout the month of June, employees participated in a bottle recycling activity to improve the environment for children. The bottles collected will be reprocessed into other products that will benefit children.

Taiwan – More than 100 Nu Skin employees, sales leaders and other volunteers spent the day at the Eden Foundation reading and spending time with mentally disabled kids.

NORTH ASIA

Japan – Employees in Japan created more than 2,000 stationery sets as part of the Kits for Kids Project and delivered them to elementary schools affected by the Great East Japan Earthquake. Employees also packed basic food kits to support approximately 7,000 children in more than 100 foster homes and childcare facilities.

Korea – Forty Nu Skin Korea employees assembled nearly 2,000 feminine hygiene boxes for underprivileged teenage girls.

SOUTHEAST ASIA/ PACIFIC

Indonesia – Employees from Nu Skin Indonesia assembled and donated 250 school kits for kindergarten students in need. Employees also worked with the Aksi Cepat Tanggap (ACT) charity organization to provide 1,250 meal packages through the Food Truck for Humanity program. The meals were distributed to orphan kids and children from poor families.

Malaysia – Employees in Malaysia will bring children from IJNF and Gleneagles hospital to Petrosains KLCC, a science discovery center, and spend the day learning about science and technology in an interactive way.

Philippines – Employees from the Philippines donated school supplies to the CHILD Foundation, which helps children living in poverty. Employees also spent the day with the children playing games, providing entertainment and eating lunch.

Singapore – Sales leaders and employees from Nu Skin Singapore donated 500 bags with stationery, toys, food and water to sick children at KK Hospital.

Thailand – For its fifth year, employees and sales leaders from Nu Skin Thailand helped more than 50 children with heart problems create art therapy projects, such as hand puppets.

Vietnam – Nu Skin Vietnam employees delivered gifts to 100 children who are in the hospital due to heart diseases and other illnesses.

NOURISH THE CHILDREN®

AN INITIATIVE OF NU SKIN ENTERPRISES

HIGHLIGHTS

Q2.2017

BIG DREAMS FOR EMMA

Emma is eight years old and shares a small house with her parents, two siblings and grandmother in El Salvador. Recently, times have been tough. Her father has struggled to find permanent work and couldn't always provide enough food, so Emma and her family would often go hungry.

Recently, Emma was enrolled into the Children's Feeding Initiative, a program provided by Convoy of Hope, one of Nourish the Children's charity partners. Emma now receives VitaMeal during school, which has drastically changed her life. Not only does VitaMeal fill her stomach, but it alleviates some of the financial stress on her family.

Emma has big dreams for the future. "I want to be a nurse so I can help other people," she says. Because of the kindness of VitaMeal donors, Emma can dream of her future with hope that she can make it happen.

Please continue to purchase and donate to help children like Emma.

NOURISH THE CHILDREN INITIATIVE

APRIL - JUNE 2017 / DISTRIBUTION TOTALS:

DESTINATION	MEALS
MALAWI	9,288,000
CHINA	877,380
SOMALIA	360,000
KENYA	180,000
ZAMBIA	360,000
HAITI	180,000
PERU	180,000
TOTAL	11,425,380

Nu Skin is a for-profit distributor of nutritional and skin care products and is traded on the New York Stock Exchange (NUS). Nourish the Children is an initiative of Nu Skin and is registered in some states as a commercial co-venture. The initiative enables Nu Skin's distributors and customers to purchase VitaMeal from Nu Skin and donate it to charitable organizations to help solve the complex world problem of feeding malnourished children. The price of VitaMeal includes the cost of manufacturing, general overhead, distribution and sales. As is the case with other Nu Skin products, distributors are paid commissions and Nu Skin earns a profit margin from each sale of VitaMeal, which is lower than the profit margin on virtually all of Nu Skin's other products.