# GLOBAL QUARTERLY REPORT

## SAFI GRADUATION EMBODIES HOPE FOR MALAWIAN FAMILIES

For Malawian families, diplomas from the School of Agriculture for Family Independence (SAFI) are a symbol of achievement, mastery of skills and knowledge acquired for an improved chance of sustainable health and prosperity. In August, 32 couples and dozens of children joined together to celebrate their accomplishments and accept SAFI diplomas in Mtalimanja Village.

In the commencement ceremony, the seventh graduating class exuded smiles of pride with families dancing together in excitement. Parents acquired a newfound confidence in being self-reliant while children found hope for a life free of hunger. The completion of the two-year program marked the end of a familial learning experience and the beginning of a better future for children.

SAFI is funded by the Nu Skin Force for Good Foundation. The school began in 2007 and is now a thriving agricultural campus that teaches modern farming techniques. In less than a decade, more than 210 families have earned an education that enables them to harvest crops year round – an anomaly in Malawi, the eighth poorest country in the world according to *Global Finance* magazine. To date, crop yields of students have increased as much as 700 percent.

NOURISH THE CHILDREN
450 MILLION MEALS
AN INITIATIVE OF NU SKIN ENTERPRISES

## THANK YOU FOR HELPING ACHIEVE 450 MILLION MEALS

Since 2002, the Nu Skin family has purchased and donated more than 450 million meals to children worldwide. The children who receive a proper balance of nutrients and vitamins each day are filled with energy and a better ability to learn as they enjoy healthy development for their body and mind.

"Our Nourish the Children initiative has allowed us to help malnourished children by providing more than 450 million meals to children throughout the years," said Steven J. Lund, executive director of Nourish the Children. "Together, we are able to inspire a little bit of hope each day in the lives of children in need. We are grateful for the generosity of our sales leaders, customers and employees who continue to purchase and donate VitaMeal in an effort to be a force for good in the world."

Together, the Nu Skin family has provided nutrient-dense VitaMeal® -with the help of charity partners-to needy children to alleviate the plague of childhood malnutrition around the world.

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# NU SKIN FORCE FOR GOOD FOUNDATION HIGHLIGHTS

## HEART SURGERIES SAVE TEEN ASPIRING TO BE DOCTOR

Yongting, 14, has suffered from severe congenital heart disease (CHD) and other birth defects since she was born. The doctors thought she would not live beyond her first year of life, but Yongting had a strong will to live and survived much longer than the doctors had predicted. Still, Yongting's underprivileged family could not pay for her to get timely treatment until they were put in contact with the Nu Skin Greater China Children's Heart Fund (GCCHF).

Over an 18-month period, GCCHF provided for five surgeries to repair Yongting's heart and other birth defects. In August 2015, Yongting received her final surgery. Approximately six weeks later, following her full recovery, Yongting and her mother toured Nu Skin Greater China Innovation Park and enjoyed a day of learning more about the company and the Fund that paid for her operations. Today, Yongting attends school and credits Nu Skin for her desire to become a doctor to help others and 'be a force for good'.

## REGIONAL HIGHLIGHTS

- The Greater China Children's Heart Fund (GCCHF) provided heart surgeries to **228** children with congenital heart disease (CHD), and **1,087** children were provided with free heart screenings.
- Nu Skin Japan donated **3,219** children's books, **19** bookshelves and **3,500** stationery kits to **17** elementary schools in Kesennuma, Miyagi, as part of its Smile Library Plan project.
- Nu Skin Korea donated **200** units of Nu Skin's nutritional supplements and **90** books for elementary students to students at JukBaek elementary school.
- The Southeast Asia Children's Heart Fund provided lifesaving heart surgeries to **111** children.

NOURISH THE CHILDREN®
AN INITIATIVE OF NU SKIN ENTERPRISES

# NOURISH THE CHILDREN HIGHLIGHTS

## MEET SILVIA FROM EL SALVADOR

Silvia is 12 years old and has been eating VitaMeal at a community center in Amatitan, El Salvador, since the age of five. Before receiving regular meals of VitaMeal, Silvia struggled to find something to eat every day and often went to bed hungry. The main staple of food for her family was tortillas with beans or eggs, when available.

"My life is different now because in the community center I eat delicious food, and I know it has helped me to be strong," Silvia said.

The young girl, who likes to jump rope and sew clothes for her dolls from old pieces of cloth, is now at a healthy weight and height for her age. Her parents credit her good health to Nu Skin's Nourish the Children initiative and its charity partner, Feed the Children, for providing VitaMeal at the community center. Without this support, her parents believe her growth and development might have drastically suffered.

"My life has changed because my child has the opportunity to eat healthy, and that is something that I couldn't provide by myself," Silvia's mother said.

## THE NOURISH THE CHILDREN INITIATIVE

### DISTRIBUTION TOTALS: JULY–SEPTEMBER 2015

| DESTINATION | MEALS |
|---|---|
| MALAWI | 8,080,740 |
| HAITI | 1,620,000 |
| PHILIPPINES | 1,200,000 |
| HONDURAS | 900,000 |
| NICARAGUA | 900,000 |
| GUATEMALA | 720,000 |
| EL SALVADOR | 720,000 |
| CAMBODIA | 360,000 |
| DOMINICAN REPUBLIC | 360,000 |
| GUYANA | 180,000 |
| MEXICO | 180,000 |
| COLOMBIA | 90,000 |
| TOTAL | 15,310,740 |

Nu Skin is a for-profit distributor of nutritional and skin care products in 53 markets and is traded on the New York Stock Exchange (NUS). Nourish the Children is an initiative of Nu Skin and is registered in some states as a commercial co-venture. The program leverages the strength and staying power of a for-profit corporation in cooperation with charitable organizations like Feed the Children to help solve the complex world problem of feeding malnourished children. The price charged by Nu Skin for VitaMeal includes the cost of manufacturing, general overhead, distribution, sales, and commissions to Nu Skin distributors, as well as a reasonable profit margin. Total commissions paid to Nu Skin distributors average slightly more than 41 percent of Nu Skin's total product sales.