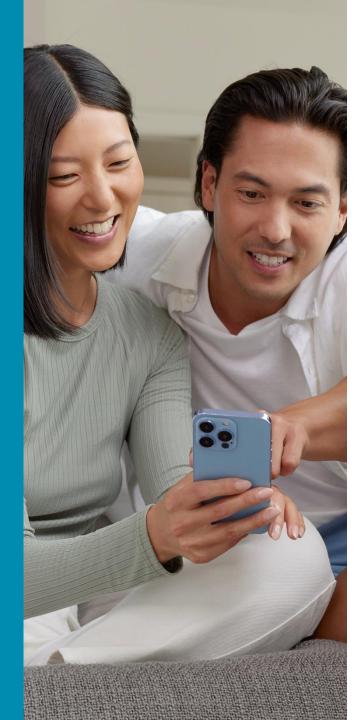
# EmpowerSTART Incentive Guidelines

Nu Skin is excited to introduce the EmpowerSTART Incentive program\*, which allows Brand Affiliates to earn incredible bonuses by achieving important performance milestones. When promoting this new incentive, it's vital that all Brand Affiliates closely follow the principles found in these guidelines. Any promotion of the EmpowerSTART Incentive that is inconsistent with these guidelines is strictly prohibited.

\* EmpowerStart Incentive program does not apply to Vietnam.





#### **PUBLIC POSTS - DOS AND DONTS**

Specific details about the EmpowerSTART Incentive cannot be promoted or advertised publicly (public Instagram accounts, public Facebook pages, etc.). All Brand Affiliates must comply with the following DOs and DONTs when posting in the public domain.











DO: only use the "EmpowerSTART" or
"EmpowerSTART Program" or "EmpowerSTART
Incentive" within your public posts to generate interest
(e.g., "My day got better after learning about the
EmpowerSTART Incentive.")

**DO:** follow the Opportunity Testimonial Guidelines and all other guidance released by Nu Skin related to earnings claims

**DO:** follow any/all community standards and guidelines as dictated by individual platforms. For example, the EmpowerSTART Incentive cannot be promoted on TikTok.

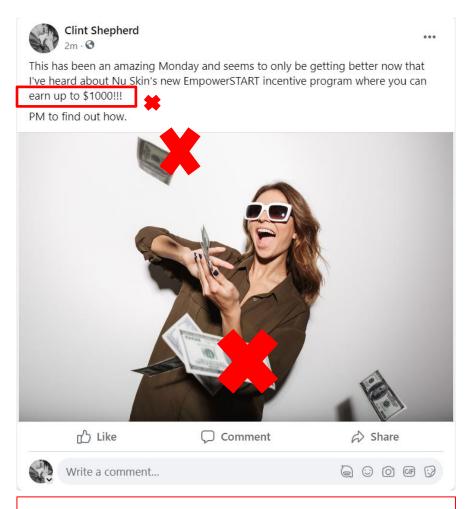
**DON'T:** advertise or promote specific details of the EmpowerSTART Incentive on public platforms

**DON'T:** state or imply that the EmpowerSTART program is an opportunity to earn income or an income opportunity. For example, do not use the hashtag #earnwithEmpowerStart

**DON'T:** engage in any type of paid promotion (sponsored ads, boosted posts, etc.)

**DON'T:** make any lifestyle or income claims that are inconsistent with the Opportunity Testimonial Guidelines

## **INAPPROPRIATE PUBLIC POSTS**



DON'T: advertise or promote specific details of theEmpowerSTART Incentive on public platformsDON'T: state or imply that the EmpowerSTART program is an

opportunity to earn income or an income opportunity.



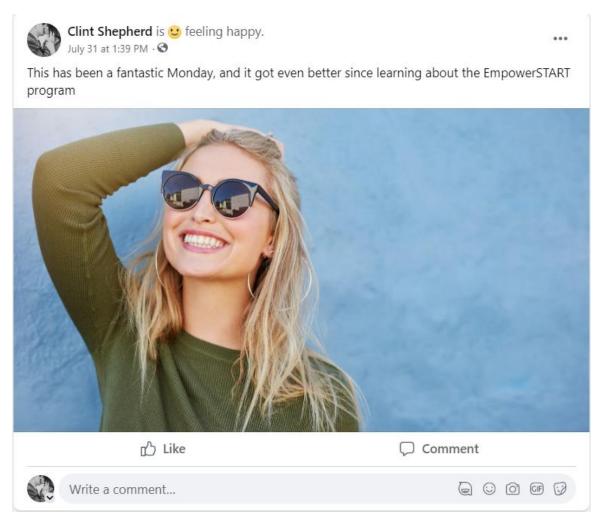
**DON'T:** advertise or promote specific details of the EmpowerSTART Incentive on public platforms

**DON'T:** state or imply that the EmpowerSTART program is an opportunity to earn income or an income opportunity.

**DON'T:** state or imply that it is easy to achieve the EmpowerSTART Incentive or any individual bonus amount (e.g. earning the first bonus of \$100 is easy)

# APPROPRIATE PUBLIC POSTS





## PRIVATE POSTS - DOs AND DONTS

Details about the EmpowerSTART Incentive can only be discussed and promoted in private platforms, including via closed groups, private accounts, and 1-on-1 interactions. Please follow the below DOs and DONTs when sharing details about the EmpowerSTART Incentive in private environments.











DO: promote the EmpowerSTART Incentive's details only in closed/private settings

DO: share the company-produced EmpowerSTART Incentive Summary contained at the end of this document to promote the EmpowerSTART Incentive (cannot be edited or modified)

DO: use the following short-form disclaimer whenever sharing or discussing the EmpowerSTART Incentive Summary:

"To qualify for any bonus you must meet all the requirements of the Sales Performance Plan, including retail sales. Generating meaningful compensation as a Brand Affiliate requires considerable time, effort, and commitment. Success will also depend upon your skills, talents and leadership abilities. There are no guarantees of financial success and results will vary widely among participants. A complete summary of earnings at each level in the Sales Performance Plan can be found at:

www.bit.ly/SEA Compensation Summary 2022

DO: follow the Opportunity Testimonial Guidelines and as well as any/all platform-specific community standards and guidelines. For example, the EmpowerSTART Incentive cannot be promoted on TikTok.

**DON'T:** state or imply that it is easy to achieve the EmpowerSTART Incentive or any individual bonus amount (e.g. earning the first bonus of \$100 is easy)

**DON'T:** show or promote each individual EmpowerSTART Incentive amount (i.e., \$100, \$300, \$600) or the sum of the 3 amounts (i.e., \$1,000), except for the company-approved EmpowerSTART Incentive Summary contained at the end of this document

**DON'T:** offer or imply any guarantee of success or income, including guarantees related to following a system or providing hypothetical earnings

**DON'T:** engage in any type of paid promotion (sponsored ads, boosted posts, etc.)

**DON'T:** make any lifestyle or income claims that are inconsistent with the Opportunity Testimonial Guidelines

#### INAPPROPRIATE PRIVATE POSTS



Exciting Opportunity Alert for Aspiring Brand Representatives! \*\*
Introducing the EmpowerSTART Incentives, your gateway to becoming a valued Brand Representative. \*\*
If you've been waiting for the perfect moment to dive into the world of our incredible products and rewarding community, THIS is it!

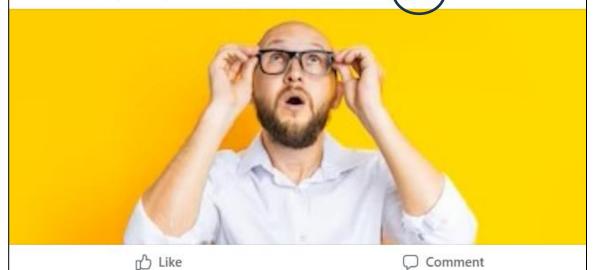
EmpowerSTART Bonus Step 1 Submit your Letter of Intent (LOI) along with sharing blocks, and get rewarded As you take this empowering step, you're not just expressing your interest – you're setting yourself up for some fantastic rewards!

Don't hesitate to contact me to learn more about how to seize this amazing opportunity. Let's work together to empower yourself and others  $\mathscr{E}$ 

#### #EmpowerSTART #Nuskin

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Click this link to go to EmpowerSTART Bonus Incentives Summary: [link]



**DON'T:** State partial details of EmpowerSTART STEP 1, or 2 or 3.

Full details of Step 1 or 2 or 3 have to be written out.

**DO:** share the company-produced EmpowerSTART Incentive Summary contained at the end of this document to promote the EmpowerSTART Incentive (cannot be edited or modified)

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#### **INAPPROPRIATE PRIVATE POSTS**



I'm so excited for Nu Skin's new EmpowerSTART incentive program where you can earn an extra \$1000 bonus just for becoming and maintaining Brand Rep status!



X

If you want to learn how this awesome new incentive works reach out to me for more details.

"To qualify for any bonus, you must meet all the requirements of the Sales Performance Plan, including retail sales. Generating meaningful compensation as a Brand Affiliate requires considerable time, effort, and commitment. Success will also depend upon your skills, talents and leadership abilities. There are no guarantees of financial success and results will vary widely among participants. A complete summary of earnings at each level in the Sales Performance Plan can be found at: www.bit.ly/SEA Compensation Summary 2022"



ா் Like

Comment Comment



**DON'T:** state or imply that it is easy to achieve the EmpowerSTART Incentive or any individual bonus amount (e.g. earning the first bonus of \$100 is easy)

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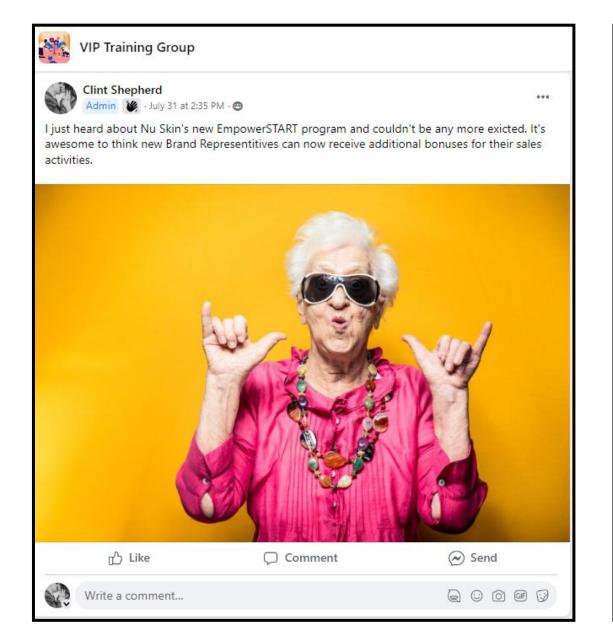
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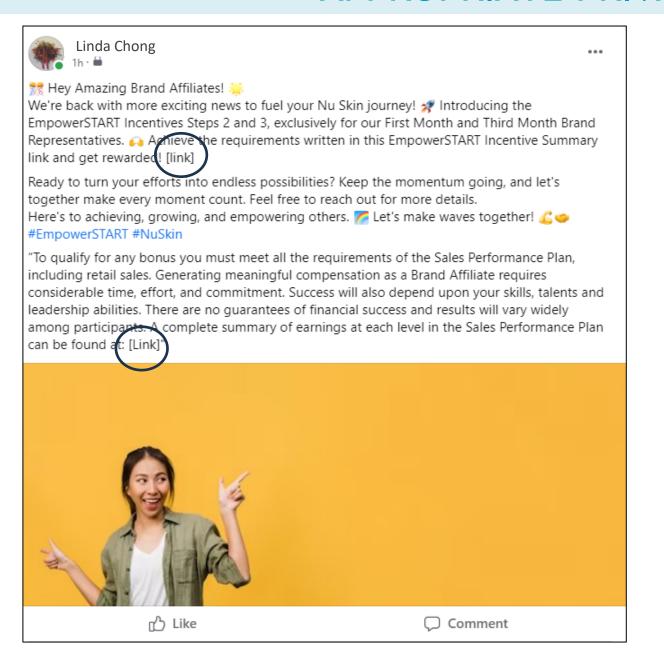
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## APPROPRIATE PRIVATE POSTS





# APPROPRIATE PRIVATE POSTS



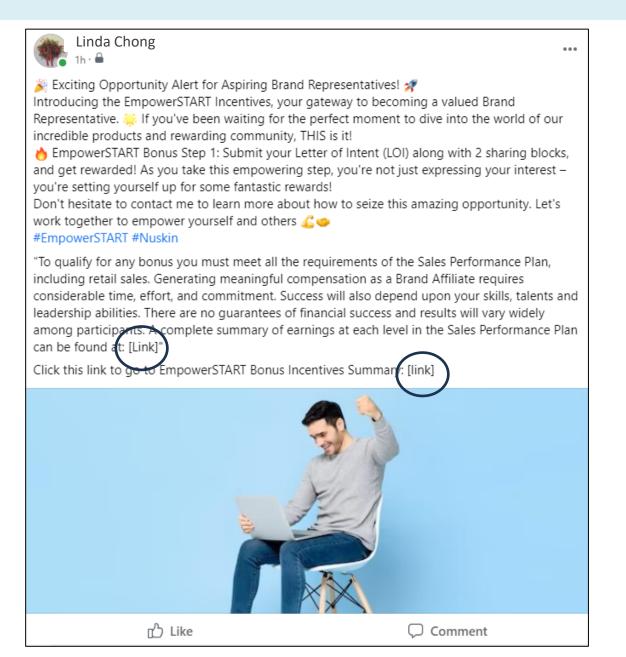
#### DO:

State the full details of EmpowerSTART STEP 1, or 2 or 3 using the <a href="https://www.rb.gy/kj9x1">www.rb.gy/kj9x1</a>

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#### APPROPRIATE PRIVATE POSTS



#### DO:

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www.bit.ly/SEA Compensation Summary 2022

# COMPANY-APPROVED EMPOWERSTART INCENTIVE SUMMARY



+ Gain access to the ageLOC® WellSpa iO™ preview.

Each Bonus is paid with the monthly commission calculation for the month the Bonus was earned.

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