



MELBOURNE
SUCCESS SUMMIT 2023

START YOUR QUALIFICATIONS NOW AND GET ON A HOLIDAY WITH US TO MELBOURNE!

Packed up and get down under to Melbourne, Australia — one of the world's most liveable cities!

Wander through the bustling laneways into the colourful street art, enjoy a cuppa coffee at cosy cafes and hop on the tram to explore the city's hidden gems of captivating museums and art galleries.

Or get out of the city and visit the colourful bathing boxes and the resident penguins for some Instagram-worthy moments! Experience Australian wildlife with the penguins and Koala Bears.

This dream getaway is yours only if you seize it.

Get your team ready for these world-class destinations of Nu Skin Success Summit.

NU
SKIN®

QUALIFICATION PERIOD: 1 JANUARY 2022 TO 31 DECEMBER 2022

REWARD: 5 DAYS 4 NIGHTS, MELBOURNE, AUSTRALIA (THE “SUMMIT TRIP”)

Qualification Criteria:

(Please refer to the “Notes” section below for definitions of “SEA Certified Line”. All other capitalized terms can be found in the Nu Skin Policies and Procedures or Velocity Sales Performance Plan.)

BDM QUALIFICATION TRACK

QUALIFY AS	REQUIREMENTS
2022 New Star	<ul style="list-style-type: none">• Paid as an Executive Brand Partner or above on at least 4 occasions during the Qualification Period, and each occasion having a minimum of 4 SEA Certified Line in a month.• Paid as Executive Brand Partner or above with 4 SEA Certified Line in December 2022.• Upon having 4 SEA Certified Lines, the qualifier shall not be permitted to use Flex Blocks until the Summit Trip commence.• Moscow Qualifiers will start their qualification from January 2022 till December 2022.
2022 Star	<ul style="list-style-type: none">• Has not been paid at least 4 times as an Executive Brand Partner or above, each time with 4 SEA Certified Line from January 2021 till September 2021, and never qualified for the Moscow Success Summit 2022.• Been a New Star in previous trips.• Paid as an Executive Brand Partner or above and has minimum of 4 SEA Certified Line in a month for 4 times or 6 times from October 2021 to December 2022 (4 times = 1 seat / 6 times = 2 seats).• Paid as Executive Brand Partner or above with 4 SEA Certified Line in December 2022.• Upon having 4 SEA Certified Lines, the qualifier shall not be permitted to use Flex Blocks until the Summit Trip commence.• Moscow Qualifiers will start their qualification from January 2022 till December 2022.
2022 Star Creator	<ul style="list-style-type: none">• Achieved “New Star” status previously.• Paid as an Executive Brand Partner or above on at least 4 occasions during the Qualification Period, and each occasion having a minimum of 4 SEA Certified Line in a month.• The qualifier must create at least 1 SEA New Star as his or her G1 downline (this is counted when the SEA New Star has completed the trip qualification), alternatively, the qualifier must achieve a minimum of 1 Incremental SEA Leadership Team with a minimum of 10,000 OSV Leadership Team and maintain that Leadership Team for a minimum of 4 months from October 2021 to December 2022.• Baseline of LT increment will be counted in the month of September 2021.• Paid as Executive Brand Partner or above with 4 SEA Certified Line in December 2022.• Upon having 4 SEA Certified Lines, the Qualifiers shall not be permitted to use Flex Blocks until the trip commence.• Moscow Qualifiers will start their qualification from January 2022 till December 2022.
Team Elite	<ul style="list-style-type: none">• Be a qualified Team Elite 2023 (Qualification in 2022).• Create at least 1 SEA New Star within G1 or G2, or a minimum of 1 Incremental SEA Leadership Team with a minimum of 10,000 OSV Leadership Team and maintain that Leadership Team for a minimum of 4 months from October 2021 to December 2022.• Baseline of LT increment will be counted in the month of September 2021.• Moscow Qualifiers will start their qualification from January 2022 till December 2022

Notes:

SEA Certified Line:

Any G1 break away who managed to achieve 2000 GSV or 4 building blocks without taking any Grace/Flex Blocks, OR any G2 break away who managed to achieve 2000 GSV or 4 Building Blocks, should the G1 have taken Grace/Flex Blocks.

QUALIFICATION PERIOD: 1 JANUARY 2022 TO 31 DECEMBER 2022
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Qualification Criteria:

NEW ENHANCEMENT TRACK (EFFECTIVE 1 JANUARY 2022)

QUALIFY AS	REQUIREMENTS
New Brand Partner or New Senior Brand Partner	<ul style="list-style-type: none">Achievement of New Title Date: 1 January to 31 December 2022)Qualification month will start once account advance to new titleNo Flex Blocks is allowed during the qualification periodMust be paid minimum New Title and have a minimum of 3,000 GSV in December 2022Must have minimum average 5% growth in Circle Group of the PV Actives count (average of January 2022 till December 2022 versus the average of January 2021 to December 2021)Must achieve the following requirements in order to be counted 1 month (time) and must complete for 4 months (times) during the qualification period<ul style="list-style-type: none">Achieve a minimum of 10,000 OV (G1 to G3) in a monthAchieve a minimum of 3,000 GSVMust maintain the advanced paid New Title
New Star (Secondary Track)	<ul style="list-style-type: none">Qualifier has never been recognised as SEA New StarQualification month will start once account advance and paid as Executive Brand Partner (EBP)No Flex Blocks is allowed during the qualification periodMust be paid minimum Executive Brand Partner and have a minimum of 3,000 GSV in December 2022Must have minimum average 5% growth in Circle Group of the PV Actives count (average of January 2022 till December 2022 versus the average of January 2021 to December 2021)Must achieve the following requirements in order to be counted 1 month (time) and must complete for 4 months (times) during the qualification period<ul style="list-style-type: none">Achieve a minimum of 10,000 OV (G1 to G3) in a monthAchieve a minimum of 3,000 GSVPaid as an Executive Brand Partner (EBP)

TERMS AND CONDITIONS

- You acknowledge and agree that your participation in the Summit Trip constitutes your full and unconditional agreement to and acceptance of the Qualification Criteria and the terms and conditions (collectively, the “Terms and Conditions”) set out below.
- The meaning of capitalised terms not defined in these Terms and Conditions may be found in your Brand Affiliate Agreement, applicable Sales Performance Plan, or Policies and Procedures. For the purposes of these Terms and Conditions, “Company” refers to NSE Asia Products Pte. Ltd., and its affiliates.
- These Terms and Conditions are to be read together with your Brand Affiliate Agreement, applicable Sales Performance Plan, and applicable Policies and Procedures:

ELIGIBILITY AND QUALIFICATION PERIOD

- You must be a Brand Representative and above from Southeast Asia, and in good standing. Violation of any terms and conditions of your Brand Affiliate Agreement, the applicable Policies & Procedures or Sales Performance Plan, or these Terms and Conditions, may render you ineligible for the Summit Trip.
- To be eligible for the Summit Trip, you must satisfy the Qualification Criteria during the Qualification Period.
- If you qualify for the Summit Trip, you will be notified via the mobile number or email address registered with the Company by 31 January 2023, and you must confirm yours and your accompanying partner's (where applicable) attendance by 28 February 2023.
- 2022 Moscow Success Summit Qualifiers can only start their qualification for 2023 Melbourne Success Summit from 1 January 2022 after completing their maintenance month in December 2021.

REWARD DETAILS

- For 2022 New Brand Partner, New Senior Brand Partner, New Star, Star Creator and Team Elite, you will receive two economy class airline tickets per Brand Affiliate Account, covering flight from the nearest capital city airport in your home country to the Summit Trip destination. However, if you are a Star qualifier, you will get 1 ticket, but stand to get 2 tickets if you were paid as an Executive Brand Partner or above on at least 6 occasions during the Qualification Period, and each occasion having a minimum of 4 SEA Certified Line in a month.
- You will receive one hotel room based on twin sharing for the length of the trip, as determined by the Company.
- The Company will pay for all Company-sponsored meals, activities, and events for a maximum of two people (where applicable) per Brand Affiliate Account.

MATTERS RELATING TO THE SUMMIT TRIP

11. The Company will be free to determine the maximum allotment price per ticket. Any additional costs are your own responsibility and for your own account.
12. Meals, activities, and events outside those sponsored by the Company are similarly your own responsibility and for your own account. The total cost of the Summit Trip will vary each year. If more than two people from a Brand Affiliate Account elect to participate in a trip, all additional costs will be your responsibility and for your account.
13. You must provide the Company with the details of a designated credit card. This shall be used by the Company, in the event that the Company has to provide payment for personal expenses under your responsibility and/or meant for your account. You authorise the Company to charge the designated credit card for all such personal expenses incurred by you and your travel companion, including all related fees, charges, and applicable taxes.
14. You may only attend the trip for which you have qualified. The Company will not honour a request to attend a future trip, regardless of circumstances.
15. It is your responsibility to ensure that you and your travel companion are capable of participating in the Summit Trip should you qualify, including but not limited to obtaining any identification documents, passports, visas, and any other travel documents necessary for domestic and international travel.
16. The Summit Trip does not have any cash value and cannot be sold or exchanged for cash.
17. An immediate family member (i.e. parent, spouse, sibling or child only) may participate as a Brand Affiliate Account's second attendee, at the Company's discretion.
18. Where there is more than one (1) participant qualifying for the Summit Trip on a single Brand Affiliate Account, the Company may allow you to transfer your eligibility to attend the Summit Trip to an immediate family member ("Transferee") in the event that you are unable to attend the Summit Trip, provided that the other participant(s) on the same Brand Affiliate Account confirms his/her attendance for the Summit Trip. In such an event, the terms and conditions as set out herein (where applicable) shall also apply to that Transferee.
19. In the event where your traveling companion is an immediate family member, an application for the travel companion to participate must be made within a fourteen (14) day period after you have been informed of your qualification for the Success Summit, and approval is subjected to the Company's discretion.
20. If, for whatever reasons, you or your Transferee fails, refuses and/or neglects to attend the Summit Trip after having confirmed attendance, you agrees and authorise the Company to recover any and all expenditure or other costs associated with the Summit Trip, by any means which the Company deems appropriate.
21. The value of the Summit Trip may be considered a benefit in kind by the tax authorities in your market and deemed taxable income earned by you. The Company is legally required to report the total benefit in kind per person to the tax authorities. All taxes are the sole responsibility of the recipient(s). You agree that you are responsible to seek advice from an independent tax or legal advisor to determine if participating in the Summit Trip has any implications for you. The Company will provide the exact value of the Summit Trip upon request. You accept and agree that the Company will not be responsible for the payment of any taxes, fines or penalties incurred by you as a result of attending the Summit Trip.
22. The Company reserves the right to audit and assess the validity of your Brand Affiliate Account and the related sales volume. A Brand Affiliate Account that was established in violation of the requirements set forth in the Brand Affiliate Agreement and applicable Sales Performance Plan will be considered invalid and may result in disciplinary action. It is strictly prohibited for Brand Affiliates to use false identification numbers, false names, or false accounts; to buy additional product to maintain or achieve a title; to use any other form of manipulation that violates the terms and conditions of the applicable Sales Performance Plan, or its spirit and intent; or to encourage others to perform any prohibited action.
23. In the event the Company determines that you have manipulated your account in order to meet such criteria under the applicable Sales Performance Plan or Qualification Criteria, the Company may, at its discretion, withhold Summit Trip benefits from you, take any actions provided under the Brand Affiliate Agreement against you, and/or seek to recover any expenditures or other costs associated with the Summit Trip, or any other costs incurred by the Company as a result of the manipulation from you, including withholding future sales compensation.
24. The Company reserves the right to (i) modify or terminate the Summit Trip or (ii) modify the Terms and Conditions at any time based on performance, participation, or other factors, at the Company's discretion.
25. Should Nu Skin cancel the trip due to any unforeseeable circumstances, a replacement gift reward or trip may be provided, valued approximately the same as the original trip, minus any event planning costs, cancellation fees, taxes, and other expenses incurred by cancelling the original trip.