

# Konichiwa!

THIS 2019, WE INVITE YOU TO BE PART OF AN  
EXCITING ADVENTURE TO DISCOVER THE  
G.E.M.S OF TOKYO.



Partake in a **Gastronomical** adventure and feast on an amazing selection of culinary delights. **Experience** the rich culture and age-old traditions of Tokyo alongside the **Magic** and wonder of this efficient metropolis. Not forgetting the chance to go **Shopping** for the most trendy, unusual and original items that Tokyo has to offer!

Definitely a city not to be missed. Bask in the natural beauty and serenity of Japanese culture and relish the world-class pampering that is distinctive in every **Nu Skin Success Summit**.

Get your team ready for these world-class destinations of **Nu Skin Success Summit**.



◆ SUCCESS SUMMIT 2019

Our **Journey**, Your **Story!**  
*See you in Tokyo in 2019!*



**QUALIFICATION CRITERIA:**

**BDM TRACK**

**QUALIFY AS**

**2018 REQUIREMENT**

**2018 New Star<sup>1</sup>**

- Paid as Ruby or above for any 4 months from January-December 2018.
- Paid as Ruby or above in December 2018.
- Minimum 4 Qualified<sup>4</sup> SEA G1 Breakaway Executive in the paid as Ruby month.

**2018 Star<sup>2</sup>**

**Open to all Stars prior to 2017**

- Paid as Ruby or above for any 4 months from January-December 2018.
- Paid as Ruby or above in December 2018.
- Minimum 4 Qualified<sup>4</sup> SEA G1 Breakaway Executive in the paid as Ruby month.

**2018 Star Creator<sup>3</sup>**

**Open to all 2017 Star**

- Create at least 1 SEA New Star in G1 from January-December 2018.
- Paid as Ruby or above for any 4 months from January-December 2018.
- Paid as Ruby or above in December 2018.
- Minimum 4 Qualified<sup>4</sup> SEA G1 Breakaway Executive in the paid as Ruby month.

**Team Elite**

- Be a qualified Team Elite 2019 (qualification in 2018)
- Create 1 SEA New Star within G1 to G2

**Notes:**

1 To qualify as a 2018 New Star, you must be a Southeast Asia Executive who has never been paid at a title of Ruby to Blue Diamond with a minimum of 4 Qualified SEA G1 Breakaway Executives for at least 4 months in any prior calendar year since January 2003.

2 To qualify as a 2018 Star, you must be a Southeast Asia Executive who has never been paid at a title of Ruby to Blue Diamond with a minimum of 4 Qualified SEA G1 Breakaway Executives for at least 4 months from January – December in 2017.

3 To qualify as 2018 Star Creator, you must be a Southeast Asia Executive who has been paid at a title of Ruby to Blue Diamond with a minimum of 4 Qualified SEA G1 Breakaway Executives for at least 4 months from January – December in 2017.

4 A Qualified Breakaway Executive is paid as Executive or Provisional Executive/Demotion Executive with downline breakaway Executive.

**ORGANIZATION VOLUME TRACK**

- Qualifiers must advance to a next highest paid as pin title and maintain the title for at least 4 months from the Highest Baseline Title within September till November 2017. For Singapore, Malaysia and Brunei distributors, baseline title will be November 2017
- Qualifiers must also meet a minimum OV requirement, accumulated over 4 months and counted based on their paid as generation reach according to their qualifying title or higher track (within G2 for Lapis and within G6 for Blue Diamonds).
- Grace is allowed during the qualification period. Achievement of the Qualifier that took Grace on the specific month will not be counted.
- All Qualifiers must be paid as minimum Executive Title and no Grace in December 2018.

**ADVANCE IN PAID AS TITLE**

**ADVANCE REQUIREMENT**

**ACCUMULATED OV**

Brand Partner (Gold)	Maintain 4 Months	50,000
Senior Brand Partner (Lapis)		50,000
Executive Brand Partner (Ruby)		52,000
Brand Director (Emerald)		162,000
Senior Brand Director (Diamond)		282,000
Executive Brand Director (Blue Diamond)		402,000
Presidential Director (Team Elite)		752,000
Requalified Presidential Director		752,000
(Requalified Team Elite)		

If there is a downline qualifier, the below table shows the encumbered volume that the upline qualifier could count.

UPLINE QUALIFIER ADVANCE IN PAID AS TITLE	MONTHLY ENCUMBERED VOLUMES
Brand Partner (Gold)	2,500
Senior Brand Partner (Lapis)	2,500
Executive Brand Partner (Ruby)	2,600
Brand Director (Emerald)	12,150
Senior Brand Director (Diamond)	21,150
Executive Brand Director (Blue Diamond)	30,150
Presidential Director (Team Elite)	56,400
Requalified Presidential Director (Requalified Team Elite)	56,400

Talk to your Account Managers for more details.

## TERMS AND CONDITIONS

- The Tokyo Success Summit 2019 ("Summit") is open to all Executives – Team Elites from Southeast Asia only.
- Participants who have satisfied the qualification criteria as set out above between January 2018 to December 2018 will be eligible to participate in the Summit ("Qualifier").
- Nu Skin will notify the Qualifier via his/her telephone number or email address by 31 January, 2019 and the Qualifier must confirm his/her attendance by 28 February, 2019.
- The Qualifier is required to meet \*Executive Volume Maintenance from the start of the Qualification Period until the commencement of the Trip.
- The Summit is limited to two Qualifiers per Distributorship (limited to distributors who are named on the qualifying account at the start of the Qualification Period).
- Nu Skin will pay for the costs of return airfares, hotel accommodation, meals, local airport transfer, Nu Skin organised local group tours and meals during the Summit. All other costs and expenses not specifically mentioned herein shall be borne by the Qualifier.
- Nu Skin may allow one of the Qualifiers to transfer his/her eligibility to attend the Summit to an immediate family member in the event he/she is unable to attend to the Summit, provided that the other Qualifier on the same account affirms his/her attendance to the Summit ("Transfer"). In such case, the terms and conditions set out herein (where applicable) shall also apply to the immediate family member concerned. The application for Transfer must be made within the qualification period and is subject to Nu Skin's absolute discretion.
- If for whatever reasons the Qualifier or his/her replacement fail to attend the Summit after his/her confirmation of attendance, the Qualifier agrees and authorises Nu Skin to recoup the flight costs, hotel accommodation, local airport transfers and/or such other costs and expenses incurred by the Qualifier or his/her replacement by deducting commission from the Qualifier's distributor account any time, or by issuing a debit note to the qualifier for his/her settlement, or by any other means which Nu Skin deems appropriate.
- Qualifier will depart from the nearest capital city airport in their home country.
- Participation in the Summit is non-cash convertible.
- Qualifier is only entitled to attend the summit destination they have qualified for. Nu Skin will not honour a request to attend a future summit and any future compensation, regardless of circumstances.
- Without prejudice to Nu Skin's product return policy in the Policies & Procedures (including but is not limited to Nu Skin's right to recoup bonuses paid on returned products), product returns within 12 months (including return of products made by the downlines of the Qualifier that count towards the qualification) following the end of the Summit of more than 5% in the commissionable organisation volume generated at the time of qualification that would have affected pin level and qualification for the Summit will result in disqualification from the Summit. In the event of a breach of this provision, the Distributor agrees to reimburse Nu Skin <market> for the cost of the Summit, including but not limited to air fare, hotel accommodation, transportation costs, local group tours and other miscellaneous fees. Distributors must not be in breach of Section 6.5, Chapter 2 of the Policies & Procedures. Any indication of manipulation regarding the qualification criteria will disqualify any attempting to benefit from the action. This includes but is not limited to buying in volume for qualification purposes on downlines accounts.
- All Qualifiers MUST have their travel visas (if required) prior to the departure date. Qualifiers are responsible for obtaining their own visas and all expenses associated with obtaining the required travel documents prior to the Summit. Any cancellation (after confirmation of attendance) due to Qualifier's failure to obtain visa in a timely manner, the Qualifier agrees and authorises Nu Skin to recoup the flight costs, hotel accommodation, local airport transfers and/or such other costs and expenses incurred by the Qualifier or his/her replacement by deducting commission from the Qualifier's distributor account any time, or by issuing a debit note to the qualifier for his/her settlement, or by any other means which Nu Skin deems appropriate.
- The Company reserves the right to change the Summit destination and any of the terms and conditions if circumstances deem it necessary.
- Nu Skin reserves the right to amend any of the Terms and Conditions herein without prior notice.
- These Terms and Conditions shall be governed by and construed in accordance with the laws of <market>.