## REDISCOVER NU SKIN NOW

## **BRAND REPRESENTATIVE MAY 2021**

**OF COURSE**, with a Rediscover Nu Skin Now offer this good, there are a few guidelines to keep in mind before completing your Letter of Intent (LOI).

• Open to all former Brand Representatives prior to May 2021.

REDISCOVER NU SKIN NOW
BRAND REPRESENTATIVE QUALIFICATION

MONTH 1



12 BUILDING BLOCKS

(4 ARE SHARING BLOCKS)

I, Brand Affili		, Brand Affiliate ID	, submit my	
Letter of Intent for co complete the qualifica	•	ative candidate. In order for me to become an Brand R	epresentative, I understand I must	
I certify that all productor resold.	cts purchased by me are for person	al use or resale, and that at least 80% of any prior purc	hases (if applicable) have been used	
Primary Applicant Name		Email Address	Email Address	
Second Applicant Name		Email Address	Email Address	
Street Address		City	City	
State/Province	Zip/Postal Code	Telephone		

I would like to begin my qualification in the Month of May 2021. You must submit this Letter of Intent by the last day of the month in which you wish to promote to Brand Representative 2021.

## **TERMS AND CONDITIONS**

- 1. The Rediscover Nu Skin Now incentive will be available to any former Brand Representative through Team Elite/Presidential Director accounts from United States that are paid as a Brand Affiliate, Demoting Brand Representative, or terminated as of the month of Prior to May 2021.
- 2. The requirement to pass the Rediscover Nu Skin Now incentive to Brand Representative will be 4 Sharing Blocks in a month. If you meet the requirements of this incentive, the other Qualification Requirements will be waived and you will be promoted to Brand Representative the week after the requirements are met.
  - a. Example: If an account reaches a total of 4 Sharing Blocks in May as of week 3, they will be promoted to Brand Representative in the May week 3 Bonus calculation (May) and will have their Brand Representative Date set to 01 May 2021, with a Brand Representative Promotion Date of May 2021.
  - b. Accounts using the Rediscover Nu Skin Now incentive will receive a new Brand Representative Qualification Date and Brand Representative Date if outside of the Restart window within Velocity by Nu Skin. If participants are within the Restart window within Velocity by Nu Skin, they will receive their original Brand Representative Qualification Date and Brand Representative Date upon successful completion of this incentive and will reclaim their sales network.
  - c. If currently qualifying using the Restart feature in Velocity by Nu Skin, an account may opt in to the Rediscover Nu Skin Now incentive and receive their original Brand Representative Date upon successful completion.



- d. If a participant successfully completes the Rediscover Nu Skin Now requirements, this counts as their usage of the Restart feature.
- e. May 2021 qualifiers will be promoted in the monthly Bonus calculation completed during the first week of May 2021.

Weekly promotions under the Rediscover Nu Skin Now incentive will begin May 8, 2021.

- 3. Rediscover Nu Skin Now participants that do not meet the 4 Sharing Blocks by the end of the month they enter the Rediscover Nu Skin Now incentive will be titled Brand Affiliate and paid as Demoting Qualifying Brand Representative in the monthly Bonus calculation (i.e. an account that enters the Rediscover Nu Skin Now incentive in May 2021 and does not meet the requirements will be titled Brand Affiliate and paid as Demoting Qualifying Brand Representative in the October volumes monthly Bonus calculation).
- 4. Rediscover Nu Skin Now participants will be titled as a Qualifying Brand Representative (QBR1) after entering the incentive.
- 5. Rediscover Nu Skin Now participants will have the Brand Representative Qualification Date and Letter of Intent date set as the first day of the month in which they enter the incentive.
- 6. The participant must complete the Rediscover Nu Skin Now LOI form to request they be put into the Rediscover Nu Skin Now promotion.
- 7. Participants promoted on the 8th, 15th, or 22nd of a given month will not need to meet the monthly Brand Representative Maintenance requirements until their first full month as a Brand Representative (i.e. a participant that is promoted on May 2021 will not need to complete an additional 4 Building Blocks until June).
- 8. Three Flex Blocks will be awarded to Rediscover Nu Skin Now Brand Representatives in the month in which they are first held to Maintenance requirements.
  - 1. Flex Blocks earned prior to the Rediscover Nu Skin Now incentive will not carry over.
  - 2. Three additional Flex Blocks will be added to the participant's account on their Brand Representative anniversary date if they are still titled Brand Representative or higher.
- 9. This incentive is intended for United States Brand Affiliates in good standing may participate. If you violate the terms and conditions of your Brand Affiliate Agreement with the Company at any time during the term of this incentive, you may be deemed ineligible. Eligibility for rewards under this incentive is based on meeting incentive requirements and all requirements of the Sales Performance Plan, including retail sales.
- 10. Your participation in this incentive constitutes your full and unconditional agreement to and acceptance of all incentive rules and requirements.
- 11. The Company reserves the right to audit and assess the validity of your performance under this incentive. Any account that was established in violation of the requirements set forth in the Sales Performance Plan will be considered invalid and may result in disciplinary action. You may not buy or encourage others to buy large volumes of products to qualify for rewards under this incentive, unless you can establish that you are reselling products in excess of the amount of product that is reasonable for personal consumption.
- 12. The Company reserves the right to modify or terminate this incentive at any time based on performance, participation or other factors, at the Company's sole discretion.

