

VELOCITY

NU SKIN® 獎勵提速計劃中現行可替代的品牌代表資格考核加速版修正內容

生效日期：2020年7月1日

NU SKIN® 獎勵提速計劃(“本計劃”)特此作如下所述修改。此修改內容將合併於本計劃中，且本計劃的所有其他條款和條件將保持不變並完全有效。此修改內容僅適用於香港和澳門市場，並將於2020年7月1日起生效。請聯繫您所在的市場或品牌專員獲取更多資訊。

1. 資格考核現作以下修改：

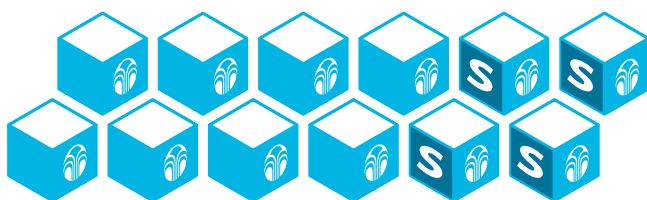
發展您的事業並使它持續茁壯是一件非常有成就感的事，然而這並不容易。我們利用一套簡單的資格考核系統助您追蹤成為品牌代表的個人進度。

第一步

第一步是您需要建立一個穩健的小組並線上提交一份**品牌代表考核意向書**。當這一切都準備妥當，我們會給您一個相符您的新責任的獎銜 – **考核中品牌代表**。

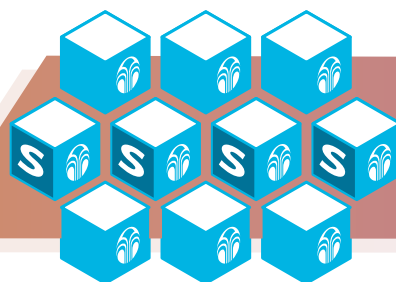
第二步

資格考核將引導您建立一個客戶群，每月幫助您成功成為一個品牌代表。您需要在連續6個月之內完成12個**建構業績區塊**（4個是**分享業績區塊**）來完成資格考核。



12個建構業績區塊（4個是分享業績區塊）

或者，如果您在**2019年6月1日至2020年12月31日期間**提交了**品牌代表考核意向書**，您可以選擇通過在連續3個月之內，完成**10個建構業績區塊**（4個是**分享業績區塊**），並且在您的小組內有至少**10位活躍的不同註冊的零售客戶、會員或品牌專員**，來完成資格考核。如果您沒有完成此選項之下的資格考核，您仍然可以通過在連續6個月之內完成12個**建構業績區塊**（4個是**分享業績區塊**）來完成資格考核。



可替代的品牌代表
資格考核加速版

10個建構業績區塊（4個是分享業績區塊）

第三步

在每個考核月中，您必須至少完成**2個建構業績區塊**。

請注意：考核中品牌代表如果沒能維持每個月資格考核的要求或者在6個月內沒有完成資格考核，需要重新提交一份**品牌代表考核意向書**，並且再次開始資格考核。考核中品牌代表在完成資格考核後將會歸屬於離他最近的品牌代表。為了使您的小組仍在您的團隊，請確保您資格考核的第一個月是等於或早於他們完成資格考核的月份。

2. 資格考核的定義現作以下修改：

“資格考核”—資格考核是品牌專員成為品牌代表需經歷的過程。您提交一份**品牌代表考核意向書**後即開始您的資格考核，並成為**考核中品牌代表**，在完成所有的資格考核要求後，您將會成為**品牌代表**。更多細節請參考“**建構—資格考核**”。

VELOCITY

Amendment to the Accelerated Alternative Brand Representative Qualification of Velocity by Nu Skin® Sales Performance Plan

Effective July 1, 2020

The Velocity by Nu Skin® Sales Performance Plan (the “Plan”) is hereby amended as described below. This amendment will be incorporated into the Plan and all other terms and conditions of the Plan will remain unchanged and in full force and effect. This amendment is only applicable to the Hong Kong and Macau markets, and will be effective from July 1, 2020. Contact your market or Brand Affiliate for additional information.

1. Qualification is hereby replaced with the following:

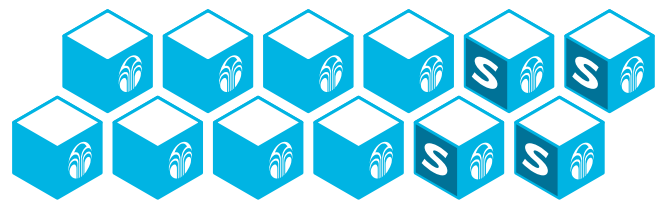
Building your business into something bigger and better is awesome, but it’s not easy. We help you keep track of your personal progress to become a **Brand Representative** using a simple system we call **Qualification**.

Step 1:

The first step is to develop a strong Group and submit a Letter of Intent online. Once you’re set, we give you a fancy Title to go with your new responsibilities — **Qualifying Brand Representative**.

Step 2:

Qualification guides you to create the kind of customer base that will help you succeed monthly as a Brand Representative. To finish Qualification, you will need to complete 12 Building Blocks (4 being Sharing Blocks), within 6 consecutive calendar months.



12 Building Blocks (4 are Sharing Blocks)

Alternatively, if you submit a Letter of Intent from June 1, 2019 through December 31, 2020, you may finish Qualification by completing 10 Building Blocks (4 being Sharing Blocks), with at least 10 different Registered Retail Customers, Members or Brand Affiliates in your Group, within 3 consecutive calendar months. If you do not finish Qualification under this alternative, you can still finish Qualification by completing 12 Building Blocks (4 being Sharing Blocks), within 6 consecutive calendar months



10 Building Blocks (4 are Sharing Blocks)

Step 3:

Each calendar month of Qualification, you must complete at least 2 Building Blocks.

Notes: Qualifying Brand Representatives who miss a month’s continuing Qualification requirements or do not finish Qualification in 6 months, will need to submit a new Letter of Intent and begin Qualification again. Qualifying Brand Representatives are moved up to the nearest Brand Representative after finishing Qualification. Make sure you finish your first Qualification month in the same month or earlier than the month anyone in your Group finishes Qualification themselves to keep them in your Team.

2. The definition of Qualification is hereby replaced with the following:

“**Qualification**—The process Brand Affiliates undergo to become Brand Representatives. You begin Qualification by submitting a Letter of Intent and are reclassified as a Qualifying Brand Representative. After completing all Qualification requirements, you are reclassified as a Brand Representative. Please see Build – Qualification for more details.”