

VELOCITY

Amendment to Velocity by Nu Skin® Sales Compensation Plan

Effective August 1, 2019

The Velocity by Nu Skin® Sales Compensation Plan (the “Program”) is hereby amended as described below. This amendment will be incorporated into the Program and all other terms and conditions of the Program will remain unchanged and in full force and effect. This amendment is only applicable to the Hong Kong and Macau markets, and will be effective from August 1, 2019. Contact your market for additional information.

1. Qualification is hereby replaced with the following:

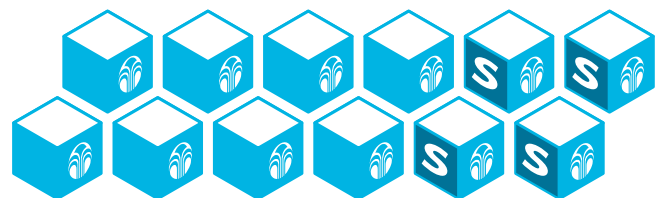
Building your business into something bigger and better is awesome, but it’s not easy. We help you keep track of your personal progress to become a Brand Representative using a simple system we call Qualification.

Step 1:

The first step is to develop a strong Group and submit a Letter of Intent. Once you’re set, we give you a fancy Title to go with your new responsibilities—Qualifying Brand Representative.

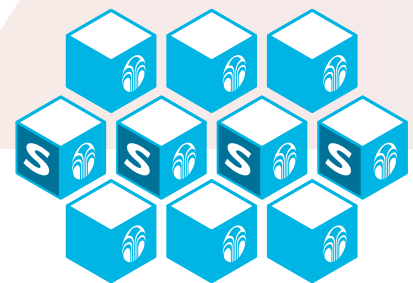
Step 2:

Qualification guides you to create the kind of customer base that will help you succeed monthly as a Brand Representative. To finish Qualification, you will need to complete 12 Building Blocks (4 being Sharing Blocks), within 6 consecutive calendar months.



12 Building Blocks (4 are Sharing Blocks)

Alternatively, if you submit a Letter of Intent from Jun 1, 2019 through December 31, 2019, you can choose to complete 10 Building Blocks (4 being Sharing Blocks), with at least 10 active Registered Retail Customers, Members or Brand Affiliates to finish the Qualification, within 3 consecutive calendar months. If you do not finish Qualification under this alternative, you can still finish Qualification by completing 12 Building Blocks (4 being Sharing Blocks), within 6 consecutive calendar months.



Accelerated Qualification Requirements
10 Building Blocks (4 are Sharing Blocks)

Step 3:

Each calendar month of Qualification, you must complete at least 2 Building Blocks.

Notes: Qualifying Brand Representatives who miss a month’s continuing Qualification requirements or do not finish Qualification in 6 months, will need to submit a new Letter of Intent and begin Qualification again. Qualifying Brand Representatives are moved up to the nearest Brand Representative after finishing Qualification. Make sure you finish your first Qualification month in the same month or earlier than the month anyone in your Group finishes Qualification themselves to keep them in your Team.

2. The definition of Qualification is hereby replaced with the following:

“Qualification—The process Brand Affiliates undergo to become Brand Representatives. You begin Qualification by submitting a Letter of Intent and are reclassified as a Qualifying Brand Representative. After completing all Qualification requirements, you are reclassified as a Brand Representative. Please see Build – Qualification for more details.”