

2025 HONG KONG and MACAU BRAND AFFILIATE SALES COMPENSATION SUMMARY

Nu Skin Enterprises, Inc. (together with its affiliates, the “Company”) is a global direct selling company that currently operates in almost 50 markets and sells its products through a network of Independent Brand Affiliates.

The purpose of this document is to provide accurate and straightforward information regarding sales compensation paid to Brand Affiliates by the Company. The table below sets forth detailed information concerning sales compensation paid to Brand Affiliates registered in the HONG KONG and MACAU markets in 2025¹.

Generating compensation as a Brand Affiliate requires considerable time, effort, and commitment. This is not a get rich quick program and there are no guarantees of financial success.

2025 Brand Affiliate Compensation in HONG KONG and MACAU (all amounts in HKD²)

Title	Monthly Average Sales Compensation Income at Each Level	Average Percentage of Active Brand Affiliates	Average Percentage of Brand Representative and above level Brand Affiliates
Active Brand Affiliate Receiving Commissions (excluding all other rows in this table)	\$345	14.03%	n/a
Qualifying Brand Representative	\$1,184	0.64%	n/a
Brand Representative	\$3,551	4.34%	54.40%
Gold	\$6,859	1.55%	19.37%
Lapis	\$13,358	1.08%	13.56%
Ruby	\$21,534	0.26%	3.28%
Emerald	\$30,776	0.37%	4.62%
Diamond	\$83,650	0.14%	1.79%
Blue Diamond	\$188,559	0.24%	2.98%

The average number of active Brand Affiliates³ each month in HONG KONG / MACAU was 8,413. On a monthly basis, an average of approximately 1,905 Brand Affiliates, or 22.6% of the active Brand Affiliates in HONG KONG / MACAU earned a sales compensation payment.

¹ The table only includes Brand Affiliates who qualify to receive sales compensation. Brand Affiliates who only purchase products for personal use do not qualify to receive sales compensation.

² Converted from USD at exchange rate prevailing as of March 31, 2026.

³ An “active” Brand Affiliate is defined as any Brand Affiliate who either made a personal purchase, sponsored another account, or received a Sharing Bonus, Selling Bonus, or Retailing Bonus during the most recent three-month period.