

Integrated Automatic Re-Ordering Program Enrollment Agreement ("ARO Agreement ")

In this ARO Agreement, "Nu Skin Hong Kong" refers to Nu Skin Enterprises Hong Kong, LLC with business address at 10/F, Lee Garden Two, 28 Yun Ping Road, Causeway Bay, Hong Kong, and "Nu Skin Macau" refers to Nu Skin Enterprises Hong Kong, LLC with business address at Rua de Pequim No. 244-246, 6-H Macau Finance Centre, Macau. "Nu Skin" refers to Nu Skin Hong Kong and Nu Skin Macau collectively and unless the context otherwise requires, means Nu Skin Hong Kong in respect of Hong Kong distributors and means Nu Skin Macau in respect of Macau distributors.

The Integrated Automatic Re-Ordering Program ("ARO Program") is an optional program by which Independent Distributors may become an ARO Program participant and place a continuing order to be charged against the specified credit card. By signing this ARO Agreement, Independent Distributor desiring to participate in this ARO Program agrees to the following terms and conditions:

- A. If I have elected to participate in an ARO Program for specified type and quantity of products that I desire to receive each month automatically, then these products will be charged on a recurring monthly basis in the form of payment I have provided.
- B. If Nu Skin has not received my written request to Nu Skin for any change(s) regarding my product order 10 working days before the Date of Purchase of a particular month, Nu Skin will order the pre-selected products as set out on the reverse page automatically for me in that particular month of the Date of Purchase and will process my order according to my designated delivery/collection method. Meanwhile, Nu Skin reserves the right to charge an administrative fee for the request of delivery.
- C. Nu Skin may change the price of or discontinue the specific products that I have chosen to receive under an ARO Program. In such situations, Nu Skin will notify me of the change and (i) in the case of discontinuance of products, will continue to ship me the remaining selected items, and may substitute another product of equal or greater value for the discontinued product, and (ii) in the case of a price change, will ship me the same items I have selected under the ARO Program, but at the new price, unless in either case I direct Nu Skin in writing to do otherwise by serving Nu Skin ten (10) days prior to the effective date of product discontinuance or new price. I understand that I will receive a 100% refund on any product where the price has been increased if I notify Nu Skin of cancelling order of such product within thirty (30) days of the date of the product order.
- D. To pay for each monthly ARO order, I authorize Nu Skin to establish an automatic credit card debit arrangement according to the credit card information I provided. Nu Skin will make no other charge to my designated payment account except those that I have authorized.
- E. I understand that products are sold at discounted price under ARO Program, in case of product refund pursuant to the refund policy under the Policies and Procedures, I agree that Nu Skin shall use discounted price as the purchase price to calculate the refund amount.
- F. I agree that if any products from a qualifying purchase are returned, products must be repurchased in order to remain qualified.
- G. I agree that Nu Skin may suspend or terminate (i) the ARO Program at any time and for any reason; and (ii) my right to participate in the ARO Program under this ARO Agreement if (A) the credit card or bank authorization provided by me expires, is cancelled or otherwise terminated or cannot be used to pay Nu Skin for whatever reasons, (B) Nu Skin cancels my order of products which are not collected by me or cannot be shipped to me within 30 days from the Date of Purchase pursuant to paragraph H below, (C) I violate the terms and conditions of the ARO Agreement or the Contract (as defined in the Distributor and International Sponsor Agreement), or (D) Nu Skin International, Inc. terminates my distributorship. Subject to the right of Nu Skin to recoup all amounts of product discount I received under paragraph J below, I may terminate this ARO Agreement upon 30 days' prior written notice to Nu Skin.
- H. I acknowledge that administrative time and costs will be incurred by Nu Skin to retain products and/or business support materials purchased but remain uncollected by and/or undelivered to me. Accordingly, I agree that IN THE EVENT THAT:
 - (i) when collection is to be made by me and I fail or neglect for whatsoever reason to collect the products and/or business support materials from Nu Skin within thirty (30) days from the Date of Purchase; or
 - (ii) where I have requested Nu Skin and Nu Skin has agreed to deliver any products and/or business support materials to me but Nu Skin is unable to deliver such products and/or business support materials to me due to an incorrect or incomplete delivery address or the unavailability of the named recipient at the address as provided by me, and I fail or neglect to collect the products and/or business support materials from Nu Skin within thirty (30) days from the Date of Purchase, THEN upon the expiry of the aforesaid period of thirty (30) days, Nu Skin shall, without further reference, notice or account to me, cancel my order of such products and/or business support materials and after deducting an administrative fee equivalent to 10 percent of the purchase price, refund to me 90 percent of the purchase price less applicable bonuses. If bonuses have already been paid on such products, then Nu Skin will recoup my bonuses as set forth in Section 6.9 of Chapter 2 of the Policies and Procedures.

- I. I understand that if I do not wish this ARO Agreement to be automatically renewed under the same terms and conditions at its expiry date, I must notify Nu Skin in writing thirty (30) days prior to the expiry date of this ARO Agreement, otherwise, I shall be deemed to agree to renew the ARO Agreement on the same terms and conditions of this ARO Agreement, including but not limited to debiting my credit card every month in accordance with the above paragraph D of this ARO Agreement.
- J. I understand and agree that in the event that I fail to fulfil the requirement of achieving 50 PSV in a single ARO order in any month for whatever reasons, or I terminate this ARO Agreement before its expiry, or Nu Skin suspends or terminates my right to participate in the ARO Program under this ARO Agreement pursuant to paragraph G above, Nu Skin may recoup all amounts of product discount I received under this ARO Agreement by debiting my distributor account or my credit card or otherwise.
- K. I understand that the terms and conditions contained in this ARO Agreement do not supersede or modify in any way the terms and conditions of my Distributor and International Sponsor Agreement and Resident Country Product Purchase Agreement.
- L. Subject to paragraph C of this ARO Agreement, I understand that all products ordered under this ARO Program are subject to the Refund Policy of the Policies and Procedures of Nu Skin Hong Kong/Macau.
- M. I understand that Nu Skin has the right to serve thirty (30) days prior notice on me to make any amendments on this ARO Agreement from time to time or terminate this ARO Agreement. I may object to such amendments by giving a written notice to Nu Skin and upon receipt of such notice, Nu Skin will terminate this ARO Agreement. However, if Nu Skin has not received my objection notice in writing within 30 days of issue of the notice of amendments, I agree that Nu Skin may deem that I have accepted such amendments.
- N. In the event of any conflict between any terms in this ARO Agreement and the Policies and Procedures of Nu Skin, the Policies and Procedures shall prevail.
- O. This ARO Agreement is written in both Chinese and English versions. In case of any inconsistency between the two versions, the English version shall prevail.