

TRME® 產品額外折扣計劃 (“計劃”)

由 2024 年 1 月 1 日中午 12 時至 12 月 31 日，ARO 會員可享有每月以 9 折 ARO 價於星享城購買 TRME® 單品一次。每個 ARO 帳戶每月限購每款 TRME® 單品最多 6 件。產品價錢如下：

產品編號	產品名稱	ARO 會員價	ARO 銷售業績	9 折 ARO 價	9 折銷售業績
04002535	TRME® 餐控	HK\$850 / MOP876	71	HK\$765 / MOP788.4	63.9
04002587	TRME® 塑營奶昔 (奶茶味)	HK\$575 / MOP593	48	HK\$517.5 / MOP533.7	43.2
04002525	TRME® 纖燃	HK\$585 / MOP603	49	HK\$526.5 / MOP542.7	44.1
04002537	TRME® 形控	HK\$700 / MOP721	55	HK\$630 / MOP648.9	49.5
04002536	TRME® 適食控	HK\$655 / MOP675	55	HK\$589.5 / MOP607.5	49.5
04002677	TRME® 塑營奶昔 (雲呢拿味)	HK\$575 / MOP593	48	HK\$517.5 / MOP533.7	43.2

*TRME® 產品額外 9 折後價錢、銷售業績、銷售獎金基數及分享獎金均以星享城為準。

- 本計劃只適用於美國如新企業香港分公司(“如新”)已加入ARO自動訂貨計劃的香港及澳門品牌專員或會員。
- 9折ARO價並不適用於ARO自動訂貨計劃(自動過數)的預設產品。
- 每個 ARO 帳戶每月限購每款 TRME® 產品最多 6 件，首次 TRME® 產品訂單購買以「9折ARO價」計算，後續訂單以「ARO 會員價」計算。
 - 如該 ARO 帳戶當月以 9 折 ARO 價於星享城單次購買 TRME® SMARTWIN 纖燃 3 件及M-SHAKE 塑營奶昔 2 件，該 ARO 帳戶當月其後訂單以 ARO 會員價計算，不享有額外折扣，且當月只能額外購買最多 TRME® SMARTWIN 纖燃 3 件、M-SHAKE 塑營奶昔 4 件及 MYEDGE 餐控 6 件。
- 本計劃的產品均以折扣價出售，當發生退貨時，將根據如新的退貨退款政策辦理產品退款，並以折扣價作為購買價計算退款金額。如扣除退貨的部分令您未能滿足如新其他之獎勵要求或如您違反本計劃的條款及條件、如新的政策與程序(適用於品牌專員)或會員協議書(適用於會員)或任何適用的相關法律和法規時，如新有權採取任何其他行動，包括但不限於對您在本計劃所獲得的獎勵如數扣回(只適用於品牌專員)。
- 如本計劃的條款及條件與如新的政策與程序(只適用於品牌專員)或會員協議書(適用於會員)不一致，則以本計劃的條款及條件為準。您必須遵守本計劃的條款及條件、如新的政策與程序(適用於品牌專員)或會員協議書(適用於會員)，以及所有如新銷售獎勵計劃及獎勵提速計劃的要求(包括零售銷售業績)，才有資格獲得獎勵(只適用於品牌專員)。
- 如您是品牌專員，您在您的原居市場購買的任何產品，只可在您的原居市場轉售。在非原居市場所購買的產品只可自用，不可轉售。如您是會員，您所購買的任何產品僅供個人使用，不可轉售。
- 如新有權隨時修改本計劃之條款及條件或終止計劃而毋須給予任何解釋或事前通知。如有任何爭議，如新保留對本計劃的最終之決定權及解釋權。
- 若本計劃條款及條件之中、英文版本有任何抵觸或不相符之處，以中文版本為準。

TRME® Extra Discount Program (“Program”)

From 1st January noon to 31st December 2024, ARO members can enjoy extra 10% off on ARO price to purchase TRME® products one-time monthly at Nu Town. Each ARO account can purchase each TRME® product maximum 6 pcs per month. Please find the details below:

Product Code	Product Name	ARO Price	ARO SV	10% off ARO price	10% discounted ARO SV
04002535	TRME® MyEdge	HK\$850 / MOP876	71	HK\$765 / MOP788.4	63.9
04002587	TRME® M-Shake (Milk Tea)	HK\$575 / MOP593	48	HK\$517.5 / MOP533.7	43.2
04002525	TRME® SmartWin	HK\$585 / MOP603	49	HK\$526.5 / MOP542.7	44.1
04002537	TRME® Lean-S	HK\$700 / MOP721	55	HK\$630 / MOP648.9	49.5
04002536	TRME® SnackWin	HK\$655 / MOP675	55	HK\$589.5 / MOP607.5	49.5
04002677	TRME® M-Shake (Vanilla)	HK\$575 / MOP593	48	HK\$517.5 / MOP533.7	43.2

*The price, sales volume, commissionable sales value and sharing bonus of TRME® products after extra 10% discount are all subject to Nu Town.

- A. This Program is an exclusive offer for Nu Skin Enterprises Hong Kong, LLC (“Nu Skin”) Hong Kong and Macau Brand Affiliates or Members who have subscribed to ARO Program.
- B. This Program is not applicable for ARO pre-select item (Autopay) order.
- C. Each ARO account can purchase each TRME® product maximum 6 pcs per month, the first order with TRME® product will be charged at “10% discount ARO Price”, subsequent orders will be charged at “ARO Price”.
 - If the ARO account purchases TRME® SmartWin 3 pcs and M-SHAKE 2 pcs at Nu Town at the extra 10% off on ARO price, the ARO account’s subsequent purchases will be charged at ARO Price, and the ARO account can only further purchase up to TRME® SmartWin 3 pcs, M-SHAKE 4 pcs and MyEdge 6 pcs in the same month.
- D. The products are sold at discounted price under this Program. In the event of a product return, product refund will be handled in accordance with the refund policy of Nu Skin and discounted price shall be used as the purchase price to calculate the refund amount. If you are unable to meet the requirements of other compensation of Nu Skin after a product return, or if you violate any terms and conditions stipulated in this Program, the Policies and Procedures (applicable to Brand Affiliate) or Member Agreement (applicable to Member) of Nu Skin or any applicable laws and regulations, Nu Skin reserves the right to take any further actions against you including but not limited to recouping all the bonuses (applicable to Brand Affiliate only) you obtain from this Program.
- E. In case of any inconsistency between the terms and conditions stipulated in this Program and the Policies and Procedures (applicable to Brand Affiliate) or the Member Agreement (applicable to Member) of Nu Skin, the terms and conditions stipulated in this Program shall prevail. To be eligible for the bonus you must comply with the terms and conditions stipulated in this Program, the Policies and Procedures (applicable to Brand Affiliate) or the Member Agreement (applicable to Member) of Nu Skin and meet all the requirements of Nu Skin’s Sales Compensation Plan and Velocity including retail sales (applicable to Brand Affiliate only).
- F. If you are a Brand Affiliate, products purchased by you in your resident market may be resold in your resident market only. Products purchased in a non-resident market may only be used for personal consumption and not to resell. If you are a Member, any products you purchased are for personal use only and not to resell.
- G. Nu Skin reserves the right to modify the terms and conditions of this Program from time to time or terminate this Program at any time without any explanation and prior notice. In case of any disputes, Nu Skin reserves the right of final decision and interpretation of this Program.
- H. If there is any conflict or inconsistency between the Chinese and English versions of the terms and conditions of this Program, the Chinese version shall prevail.