



Indonesia Opportunity Certification Course (Version 1.4 as of July 2, 2005)



Our Mission

Our Mission is to be a force for good throughout the world by empowering people to improve lives with rewarding business opportunities, innovative products, and an enriching, uplifting culture.



Our Vision

Our Vision is to become the world's leading direct selling company by generating more income for distributors than any other company.

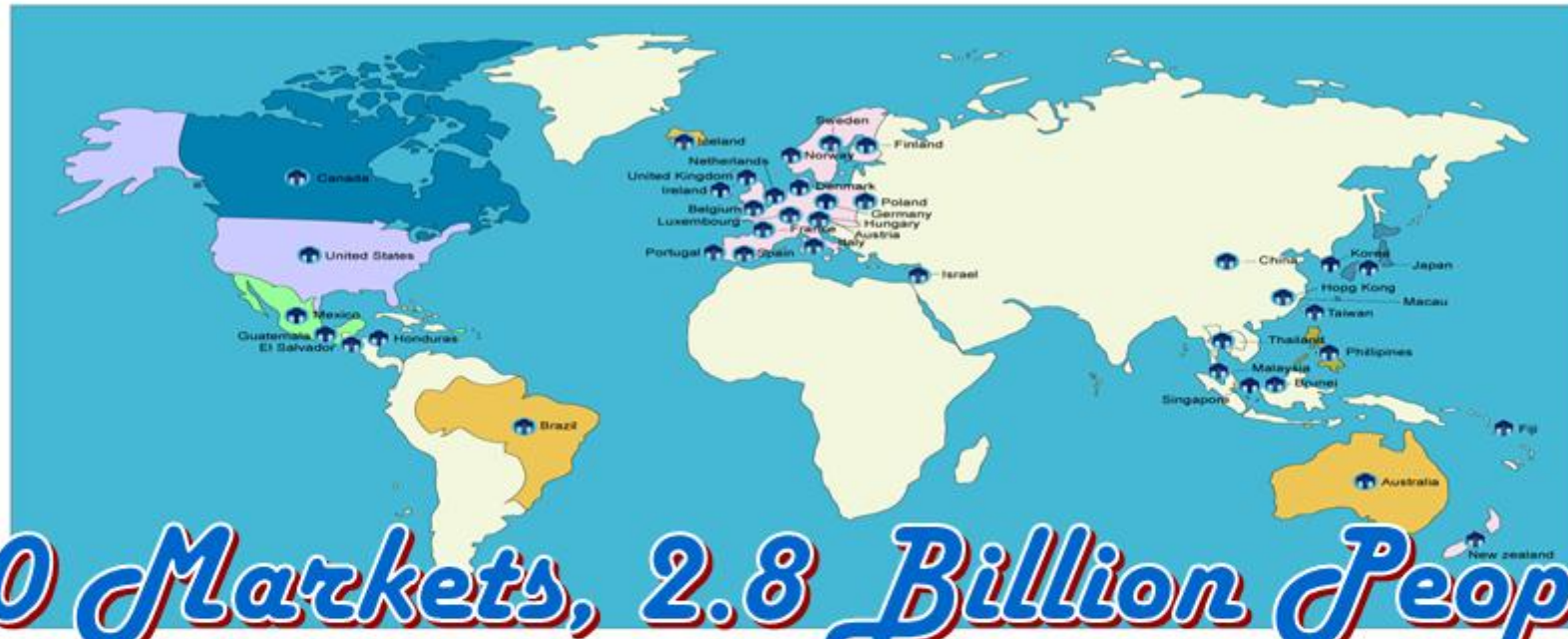


**Blake:
“We promise to
create more
opportunities
than you can
handle!”**





GLOBAL EXPANSION



40 Markets, 2.8 Billion People

Market	Date Opened	Market	Date Opened	Market	Date Opened
1. United States	June 1984	15. United Kingdom	November 1995	28. Iceland (hosted by NS Denmark)	June 1999
2. Canada	March 1990	16. Korea, Republic of	February 1996	29. Luxembourg (hosted by NS Belgium)	August 1999
3. Hong Kong	September 1991	17. Spain (hosted by NS Netherlands)	April 1996	30. Norway (hosted by NS Denmark)	November 1999
4. Taiwan	January 1992	18. Italy (hosted by NS Netherlands)	May 1996	31. Finland (hosted by NS Denmark)	May 2000
5. Australia	January 1993	19. Ireland (hosted by NS U.K.)	August 1996	32. Singapore	December 2000
6. New Zealand	January 1993	20. Thailand	March 1997	33. Malaysia	November 2001
7. Japan	April 1993	21. Portugal (hosted by NS Netherlands)	September 1997	34. China (Retail)	January 2003
8. Mexico	May 1994	22. Austria	September 1997	35. Fiji (hosted by NS Australia)	January 2004
9. Macau (hosted by Hong Kong)	February 1995	23. Philippines	February 1998	36. El Salvador	July 2004
10. Guatemala	August 1995	24. Poland	June 1998	37. Honduras	July 2004
11. Netherlands	November 1995	25. Sweden (hosted by NS Denmark)	September 1998	38. Brunei	August 2004
12. France	November 1995	26. Denmark	September 1998	39. Israel	November 2004
13. Germany	November 1995	27. Brazil	November 1998	40. Hungary	February 2005
14. Belgium	November 1995				





Indonesia: a country of more than 17,000 islands



The 41st Nu Market



Population: 242 million (July 2005 est.)

Labor force: 111.5 million (2004 est.)

Unemployment Rate: 9.2% (2004 est.)

Currency: Indonesian Rupiah (Rp)

Exchange Rate US\$ to Rp: 9,600 (Nu Skin ERM: 9,500)

GDP - per capita: purchasing power parity - US\$3,500 (2004 est.)

Religions: Muslim 88%, Protestant 5%, Roman Catholic 3%,
Hindu 2%, Buddhist 1%, other 1%



Nu Skin in Indonesia

First 3 Year Investment: US\$20 Million

Starting Products for first 6 months:

$26 + 23 + 6 = 55$

Starting ShowCase: First One in Jakarta, new ones every 6 months according to # of EXEs

Starting Staff: 60 Pax

“P.T. Nusa Selaras Indonesia”



Teaming Up to Support You in Indonesia



Brett Nelson,
RVP of South Asia & Pacific



Agung Sardjono,
General Manager



Andrew Fan,
RVP of South East Asia



Kany Soemantoro,
Sales & Development Senior Manager



Susan Babita George,
Sales & Development Manager



Arlene Asidao
Marketing & Communications Manager





NU SKIN ENTERPRISES®



© Scholz

Jakarta Jakarta



© Scholz

**10% of the nation's population,
80% of its wealth!**



NU SKIN®



BigPlanet®



PHARMANEX®



NU SKIN INDONESIA OPENING EXPO

August 4 to 6, 2005

10:00AM – 5:00 PM



Hotel Mulia

The Opening Expo will be held in the Hotel Mulia Ballroom.

Distributor Agreements, Product Purchase Agreements, Automatic Re-Order Enrollment Forms, Order Forms, and Product Kits will be sold. Individual products will not be sold.

 NU SKIN ENTERPRISES®



Nu Skin Jakarta ShowCase



Business will commence on August 8, 2005!



15,300 sqf (1,700 sqm)





Nu Skin Jakarta Showcase

Business will commence on August 8, 2005!

Monday to Saturday: 12noon to 8pm
(close on Sundays & holidays)

BRI II Center Park, Suite CP903 dan CP906, Jl. Jenderal
Sudirman Kav. 44-46, Jakarta 10210

Distributor Support Hotline: (62-21) 300-300-66

Toll Free Phone Orders: 0-800-1-NUSKIN (687546)

Toll Free Fax Orders: 0-800-1-NUSFAX (687329)

E-mail: 48hr_reply_indonesia@nuskin.com

Website: www.nuskin.co.id



Jakarta HQ Map



 NU SKIN ENTERPRISES®



Nu Skin ShowBus in Jakarta



(available after the 3rd month)



1 location per day



6 locations every week!



Nu ShowCases every 6 months



priority by # of business builders in the area



Opening Products



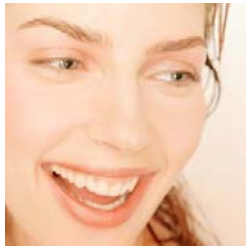
Nutricentials Face Care:

- **Pure Cleansing Gel**
- **Creamy Cleansing Lotion**
- **pH Balance Toner**
- **pH Balance Mattefying Toner**
- **Moisture Restore Day Lotion (C-O)**
- **Moisture Restore Day Lotion (N-D)**
- **Night Supply Nourishing Cream**
- **Night Supply Nourishing Lotion**
- **Celltrex Ultra**





Opening Products



Extended Face Care:

- Exfoliant Scrub
- Enhancer
- Na PCA Moisture Mist
- Face Lift Powder
- Face Lift Activator
- Intensive Eye Complex



Opening Products



Body Care:

- **Liquid Body Bar**
- **Body Bar**
- **Liquid Body Lufra**
- **Hand Lotion**
- **Perennial Intense Body Moisturizer**
- **Sunright Face & Body 35+**



Opening Products

Scion Family Care:

- Scion 2-1 Shampoo
- Scion Toothpaste
- Scion Hand & Body Wash
- Scion Whitening Roll-on





Opening Products



**Pharmanex Dietary Supplement :
LifePak 60s**



Nu Products after 3 months



Tru Face Essence
Tru Face Priming Solution
Tru Face Line Corrector
Galvanic Spa System II
Galvanic Face Gels
Galvanic Body Shaping Gel
Nutriol Shampoo
Nutriol HairFitness Treatment





Nu Products after 3 months

- Tri-Phasic White System
- Polishing Peel
- Tru Face Revealing Gel
- Scion Feminine Wash
- Scion Pure Shampoo
- Scion Pure Conditioner
- Scion Styling Gel
- Scion Hair Spray
- Dividends for Men
 - Antiperspirant Deodorant
 - Aftershave Balm
 - Shave Cream





Nu Products after 6 months

Epoch Glacial Marine Mud

Epoch Ava Puhi Moni
Shampoo

Epoch Ava Puhi Moni
Conditioner

Epoch Anti-Dandruff
Shampoo

Marine Omega

Tegreen 30

Tegreen 120s





Retail Price	100 + tax (10%) = 110	Retail Customer (non- distributor)
VIP Price	90 + tax (10%) = 99	Distributor
ARO Price	80 + tax (10%) = 88	ARO Subscriber
PSV	70	



Details of Opening Products (draft)

Product Code	Product Description	PSV	ARO Price	VIP Price	Retail Price
NUTRICENTIALS FACE CARE					
41110309	Pure Cleansing Gel 150ml	13.00	155,000	175,000	194,000
41110310	Creamy Cleansing Lotion 150ml	13.00	155,000	175,000	194,000
41110312	pH Balance Toner (Norm/Dry) 150ml	11.30	135,000	152,000	169,000
41110313	pH Balance Mattefying Toner (Com/Oily) 150ml	11.30	135,000	152,000	169,000
41102702	Moisture Restore Day Lotion (Com/Oily) 50ml	21.35	255,000	287,000	319,000
41102703	Moisture Restore Day Lotion (Norm/Dry) 50ml	21.35	255,000	287,000	319,000
41102705	NightSupply Nourishing Cream 50g	25.10	300,000	338,000	375,000
41102735	NightSupply Nourishing Lotion II 50ml	25.10	300,000	338,000	375,000
41102700	Celltrex Ultra Recovery Fluid 15ml	29.40	351,000	395,000	439,000
EXTENDED FACE CARE					
41102707	Exfoliant Scrub 100ml	13.00	155,000	175,000	194,000
41110308	Enhancer 100ml	11.10	133,000	150,000	166,000
41101226	NaPCA Moisture Mist 250ml	7.75	93,000	104,000	116,000
41110266	Face Lift Power - Sensitive Formula 75g	19.50	233,000	262,000	291,000
41110267	Face Lift Activator - Sensitive Formula 125ml	9.30	111,000	125,000	139,000
41101233	Intensive Eye Complex II 15ml	25.10	300,000	338,000	375,000



Details of Opening Products (draft)

Product Code	Product Description	PSV	ARO Price	VIP Price	Retail Price
BODY CARE					
41101216	Liquid Body Bar 250ml	9.30	111,000	125,000	139,000
41110353	Body Bar 115g	8.35	100,000	113,000	125,000
41102717	Liquid Body Lufra II 250ml	8.70	104,000	117,000	130,000
41110328	Hand Lotion 125ml	7.45	89,000	100,000	111,000
41100875	Perennial Intense Body Moisturiser 250ml	14.00	167,000	188,000	209,000
41110375	SunRight Face & Body 35+ 100g	14.00	167,000	188,000	209,000
SCION FAMILY CARE					
41110115	Scion 2-in-1 Shampoo	4.10	49,000	55,000	61,000
41138046	Scion Toothpaste	2.75	33,000	37,000	41,000
41110125	Scion Hand & Body Wash	3.20	38,000	43,000	48,000
41102911	Scion Whitening Roll-on	3.55	42,000	48,000	53,000
PHARMANEX DIETARY SUPPLEMENT					
41003484	LifePak (60 packs)	50.25	600,000	675,000	750,000



To support your duplication PRODUCT PACKAGES

Packages	PSV	Retail Price	VIP Price	ARO Price
Business Starter Pack	518.55	Rp 7,744,000	Rp 6,973,000	Rp 6,193,000
Daily Family Health	100.50	Rp 1,500,000	Rp 1,350,000	Rp 1,200,000
Daily Nutrition for Face (Combi to Oily Skin)	100.15	Rp 1,496,000	Rp 1,347,000	Rp 1,196,000
Daily Nutrition for Face (Normal to Dry Skin)	100.15	Rp 1,496,000	Rp 1,347,000	Rp 1,196,000
Daily Nutrition for Body	53.45	Rp 798,000	Rp 718,000	Rp 638,000
Face Care Specialty	51.10	Rp 808,000	Rp 732,000	Rp 655,000
Family Care	52.15	Rp 779,000	Rp 703,000	Rp 623,000
Personal Hygiene	52.75	Rp 788,000	Rp 710,000	Rp 630,000



Orders Payment Methods

1. Cash
2. BCA Debit Card
3. VISA & MasterCard, BCA Credit Card
4. Bank Wire Transfer



Indonesia ARO Program

- No need to be divisional specific. Just one contract.
- Commit for min Rp500K ARO purchase each month for 12 months.
- Can choose to “always ship” specified products on a specific date between 5th to 20th per month.
- Can choose to purchase any time for any products at ARO price, min to total Rp500K ARO purchase each time, during 5th to 20th each month.
- Can order multiple times, each time min to total Rp500K ARO purchase, during 5th to 20th each time.
- If no orders during 5th to 20th, company will process and ship “pre-selected, default orders” which the ARO Subscribers selected at time of enrolling the ARO Contract.



ARO ORDERING DATES IN EACH MONTH

1 st – 4 th	5 th – 20 th	21 st	21 st – 30 th /31 st
<p>VIP Orders Period All distributors who place orders in this time frame regardless of whether they are ARO subscribers, will purchase products at VIP Price</p> <hr/> <p>New ARO Contract Submission Period Distributors can submit new contracts intended for current month during this period. 4th is the cut off date for</p>	<p>ARO Order Processing Period All ARO Subscribers ('ship always' or 'default order' subscribers) may purchase any products (PC or PX) at ARO pricing.</p> <hr/> <p>ARO "Ship Always" Order Processing Period For ARO subscribers who picked the "Ship Always" Option when they initially submitted their ARO Contract, their order as stated in the ARO Contract will be processed according to the dates they indicated. This is an order for products that they want to consume on a monthly basis irregardless of other orders they might want under ARO pricing.</p>	<p>ARO Default Order Processing Day. For those who <u>did not</u> opt for "Ship Always Option". The original order listed on the ARO Contract submitted will be processed and shipped should the ARO Subscriber NOT place any ARO order between 5– 20 of the month.</p>	<p>VIP Orders Period. All distributors who place orders in this time frame regardless of whether they are ARO subscribers, will purchase products at VIP Price.</p> <hr/> <p>Late Submission Processing Period Distributors may submit NEW ARO contracts for IMMEDIATE processing and PICK UP of the products listed on the contract during this period.</p>



***Shipping Charges & Schedule (tentative)
Except Saturday, Sunday and holiday***

<p><u>Zone I</u> Jakarta, Tangerang, Bekasi and Bogor (around 25 – 30 km from Jakarta)</p>	<p>Rp. 10,000</p>	<p>3 week days after placing order</p>
<p><u>Zone II</u> Other cities in Java and Bali: eg. Bandung, Cirebon, Semarang, Solo, Jogjakarta, Surabaya, Denpasar or Singaraja</p>	<p>Rp. 15,000</p>	<p>4 week days after placing order</p>
<p><u>Zone III</u> Sumatra Island: Medan, Pekanbaru, Batam, Palembang, Padang, Jambi, Bandar Lampung Kalimantan + Sulawesi: Pontianak, Banjarmasin, Balikpapan, Samarinda, Menado, Makassar.</p>	<p>Rp. 20,000</p>	<p>5 week days after placing order</p>



Product Exchange & Return Policies

Regular Orders (Retail & VIP Orders)

- exchange within 90 days provided that the product returned is resaleable, restockable.
- Refund for 100% within 90 days (less VAT etc.) provided that the product returned is resaleable, restockable....but such refund shall be deemed to be the distributor's intention to terminate the distributorship.

ARO & Discount Coupon Orders

- no exchange or refund



Becoming an International Sponsor for Indonesia

- In the first 6 months of opening, become QEXE or above in home market
- Achieve 1000 ARO/ADP GSV to attend Indonesia Certification Course
- Without 1000 ARO/ADP GSV would need to pay a fee for US\$25 (refundable when you have 1000 ARO/ADP GSV before opening of Indonesia)
- Being a GWP Owner can also be waived for the US\$25
- Fill Out IDSA and PPA for Indonesia when available. No extra cost.



Key Regulatory Notes for International Sponsors:

1. Has to have Business Visa to conduct recruitment or product presentations and training.
2. Present only products approved by the Government of Indonesia, each of which would carry its registration number.
3. Use only the approved printed materials by P.T. N.S. Indonesia in Bahasa Indonesia.
4. Can conduct presentations in other languages but be prepared to translate into Bahasa Indonesia if somebody asked.
5. Must not use initials to imply on the other companies.
6. Must not compare products with that of the other companies.
7. Must not compare commissions plan with that of the other companies.
8. Must not over claim on purposes and efficacies of products especially the health supplements.
9. Should honor and respect culture of the Moslems especially on Fridays.
10. Should not cold call to homes after 6pm.
11. Invitation to prospect has to be clear and purpose is well-stated.
12. Must not make any income guarantees.



At least not in the first 6 months . . .



Becoming an Indonesian Distributor

1. Purchase a **Business Portfolio** at Rp 500,000. Or;
2. Make a single **Retail Order** of Rp 500,000 or more and get free sign-up. Or;
3. Enroll in **ARO** program at minimum Rp500,000 per month and get free sign-up.



How to Sign-up as Individual(s)

1. Must be 17 Years of age and above
2. Completely fill-out the Distributor and Product Purchase Agreements.
3. Submit front and back copy of 16 digit Indonesia Identification card.



16 digits





Signing Up as a CORPORATION

1. Distributor Agreement (DA) (with company chop)
2. Product Purchase Agreement (PPA) (with company chop)
3. Business Organization Information Sheet (with company chop)
4. Copies of ID with 16 digits of all members
5. Business Registration copy (with company chop) i.e Deed of establishment, General Trading License (SIUP), and Company Registration Certificate (TDP)
6. A copy of bank account information



Policy for Documents Required for doing business inside and outside Indonesia

Category	Documents required (compulsory)	Documents required (optional)
Indonesians who sign up as Indo Dist and conduct business WITHIN Indonesia only	<ul style="list-style-type: none"> ● Citizen Card ● DA (with the MLM company) ● PPA (with the MLM company) 	<ul style="list-style-type: none"> ● GSDAI
Indonesians Dist who want to become executives and conduct sponsorship business OUTSIDE Indonesia	<ul style="list-style-type: none"> ● LOI / LTP ● GSDAI* 	
Indonesians Dist who want to purchase products from any market OUTSIDE Indonesia other than for self-consumption	<ul style="list-style-type: none"> ● PPA of that foreign market in which DIST purchases products ● GSDAI 	
Overseas DIST who want to sponsor distributors IN Indonesia	<ul style="list-style-type: none"> ● Ordinary ISDA 	
Overseas DIST who want to purchase products WITHIN Indonesia other than for self-consumption	<ul style="list-style-type: none"> ● PPA (with the MLM company) 	

* **GSDAI**- apply to ALL markets outside Indonesia. This document enables the Indo DISTs to conduct sponsorship in ALL markets outside Indo but if these Indo DISTs want to conduct distribution business (i.e., purchase products other than for self-consumption), they have to sign PPAs in the respective markets.



Transfer to ID Distributorship

- Can transfer any time after opening
- Must produce proofs of residence from both of country of original distributorship and of Indonesia
- After transfer will be paid according to ID SCP (Indonesia Sales Compensation Plan)



INDONESIA SALES COMPENSATION PLAN

**The “SEA” Plan:
Simple, Effective, ARO-Centric**



Benefits Received As a Distributor

- After sign-up each new distributor will receive three Rp 100,000 “VIP Coupons” to be used in the 2nd, 3rd, and 4th months respectively with a minimum Rp500,000 VIP order.
- For each personally sponsored distributor, the sponsor will receive a Rp100,000 VIP Coupon. Coupon can be redeemed with a minimum Rp500,000 VIP order and must be used in the same month the new distributor signs-up.
- **To become an ARO Achiever by achieving 100 ARO PSV and above, and building “active ARO lines” to earn “ARO Achiever Bonus” (AAB).**



ARO Achiever Bonus (AAB):

- Must have 100 ARO PSV to become an “**Active ARO Achiever**” yourself.
- Receive 5% AAB on all ARO PSV of your downline Active ARO Achievers, down to the 6th level.
- Number of levels is determined by the number of Active ARO Achiever lines.

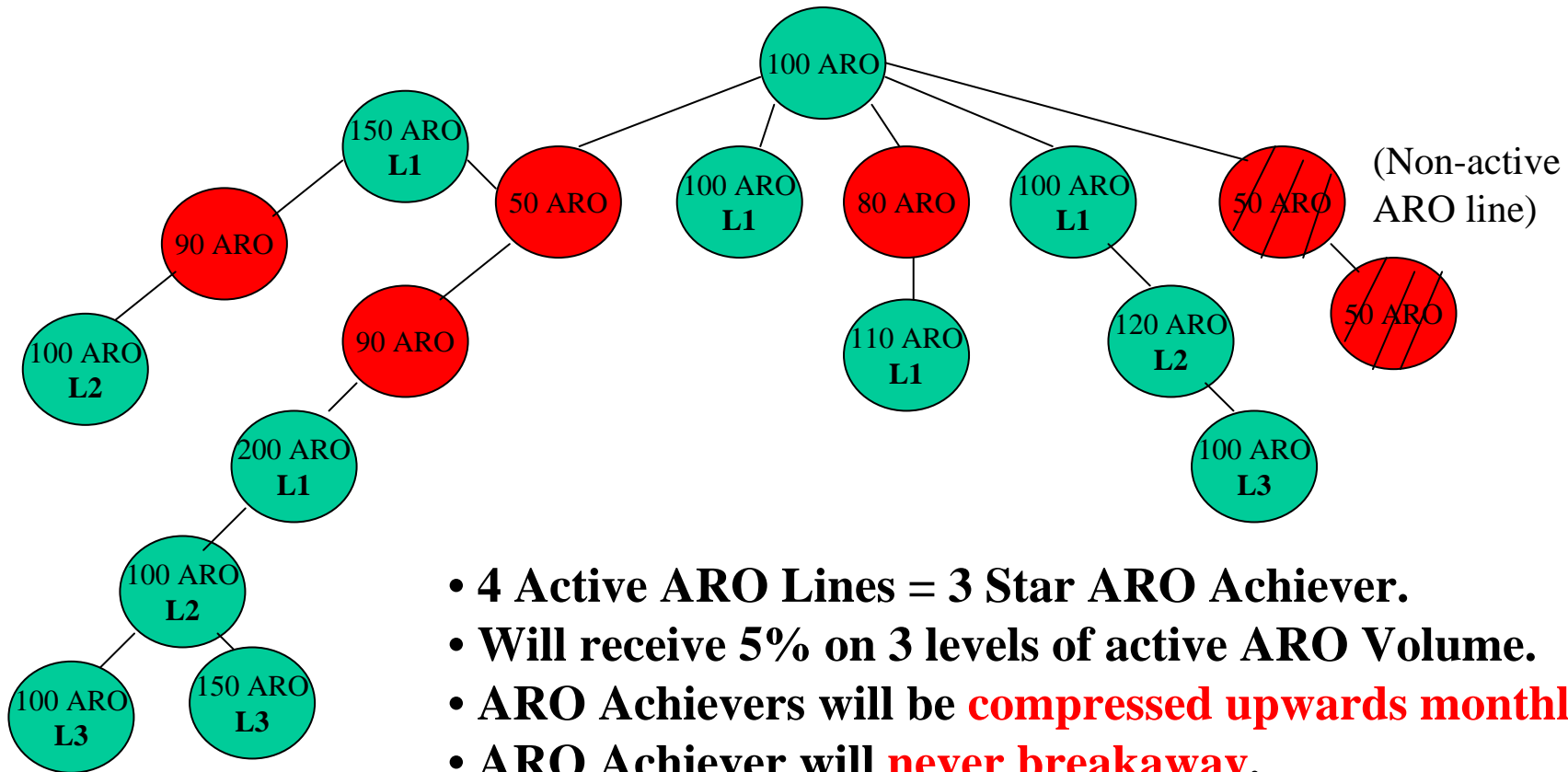


ARO Achiever Bonus Continued...

Title	1 Star ARO Achiever	2 Star ARO Achiever	3 Star ARO Achiever	4 Star ARO Achiever	5 Star ARO Achiever	6 Star ARO Achiever
Bonus Requirement	100 ARO PSV	100 ARO PSV	100 ARO PSV	100 ARO PSV	100 ARO PSV	100 ARO PSV
Active ARO Lines	1	2-3	4-5	6-7	8-11	12+
Level 1	5%	5%	5%	5%	5%	5%
Level 2		5%	5%	5%	5%	5%
Level 3			5%	5%	5%	5%
Level 4				5%	5%	5%
Level 5					5%	5%
Level 6						5%



ARO Achiever Bonus Continued...an example to become 3-Star:



- **4 Active ARO Lines = 3 Star ARO Achiever.**
- **Will receive 5% on 3 levels of active ARO Volume.**
- **ARO Achievers will be *compressed upwards monthly*.**
- **ARO Achiever will *never breakaway*.**

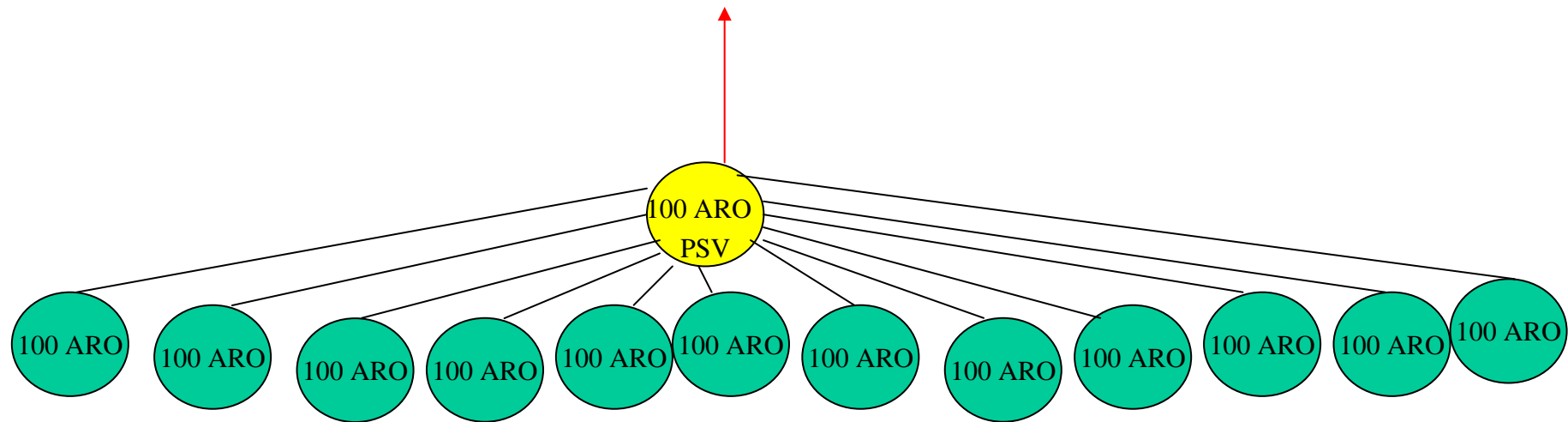


Becoming an Executive Distributor: ARO-LTP

- Submit the ARO-LTP and “Global Sponsoring & Distribution Agreement for Indonesians” (**GSDAI**)
- 100 ARO PSV each month
- 1,000 GSV each month
- Accumulate 6,000 GSV in 1 to 6 months
- *Note: ARO PSV rolls up to sponsor*



Note: ARO PSV counts as GSV of upline sponsor . . .











When you have 12 Active ARO Achiever Lines:

GSV = 1,200+ => Can easily pass qualification to become Executive



Who Counts Who

	Dist	LTP	Qexec	Exec
Dist				
LTP				
Qexec				
Exec				



Bonuses Received as a Passed LTP/QEXE (during qualification)

- 1. ARO Achiever Bonus (AAB):** 5% 6-levels determining by your number of Active ARO Achiever Lines
- 2. Retail Bonus (RB):** 20% bonus on the total PSV of all retail purchases in your circle group including initial personal retail purchase if you enter and pass LTP in the same month.
- 3. VIP Bonus (VIPB):** 10% bonus on the total PSV of all VIP purchases in your circle group including personal VIP purchases if you enter and pass LTP in the same month.



Executive Maintenance

- **100 ARO PSV per month**
 - **2,000 GSV per month**

• Note: ARO PSV counts as GSV of upline sponsor . . .

The ARO PSV would always count as the upline's GSV, not your GSV; while you will always count your frontline Executive's ARO PSV as your GSV.



Bonuses Received as an Executive Distributor

- 1. ARO Achiever Bonus (AAB):** 5% 6-levels determining by your number of Active ARO Achiever Lines.
- 2. Retail Bonus (RB):** 20% bonus on the total PSV of all retail purchases in your circle group including initial personal retail purchase if you enter and pass LTP in the same month.
- 3. VIP Bonus (VIPB):** 10% bonus on the total PSV of all VIP purchases in your circle group including personal VIP purchases if you enter and pass LTP in the same month.
- 4. Executive Bonus (EB):** 9-15% bonus on the total PSV in your circle group (GSV), which would include all Retail, VIP and ARO purchases in the circle group, but not your own ARO purchase.



Executive Bonuses (EB) Requirement

<u>GSV</u>	<u>Bonus</u>
2,000	9%
3,000	10%
4,000	11%
5,000	12%
10,000	13%
25,000	14%
50,000	15%

**To receive EB, you must have 2000 GSV or above.*



Advance in Executive Pin Titles to Entitle for Leadership Bonus on Downline Breakaways in 6 Generations

	Gold	Lapis	Ruby	Emerald	Diamond	Blue Diamond
Bonus Requirement	100 ARO PSV	100 ARO PSV	100 ARO PSV	100 ARO PSV	100 ARO PSV	100 ARO PSV
2.5%	2,000 GSV	2,000 GSV	2,000 GSV	2,000 GSV	2,000 GSV	2,000 GSV
5%	3,000 GSV	3,000 GSV	3,000 GSV	3,000 GSV	3,000 GSV	3,000 GSV
Frontline Breakaways	1	2-3	4-5	6-7	8-11	12+
G1	2.5% or 5%	2.5% or 5%	2.5% or 5%	2.5% or 5%	2.5% or 5%	2.5% or 5%
G2		2.5% or 5%	2.5% or 5%	2.5% or 5%	2.5% or 5%	2.5% or 5%
G3			2.5% or 5%	2.5% or 5%	2.5% or 5%	2.5% or 5%
G4				2.5% or 5%	2.5% or 5%	2.5% or 5%
G5					2.5% or 5%	2.5% or 5%
G6						2.5% or 5%

**To receive BB, you must have 2000 GSV or above.*



To receive Leadership Bonus (LB):

- 1. You must have at least 2000 GSV;**
- 2. Your Leadership Bonus (LB: 5%-6Gs) would be higher than your ARO Achiever Bonus (AAB: 5%-6Ls) to replace that, viz you will get paid the higher bonus from either the LB or the AAB.**



Grace Month

Definition: Less than 2000 GSV for the month, but must achieve 100 ARO PSV.

One revolving grace per 12 months may be used.

Example: If an account uses a grace in September 2005, their next available grace will not be until September 2006.

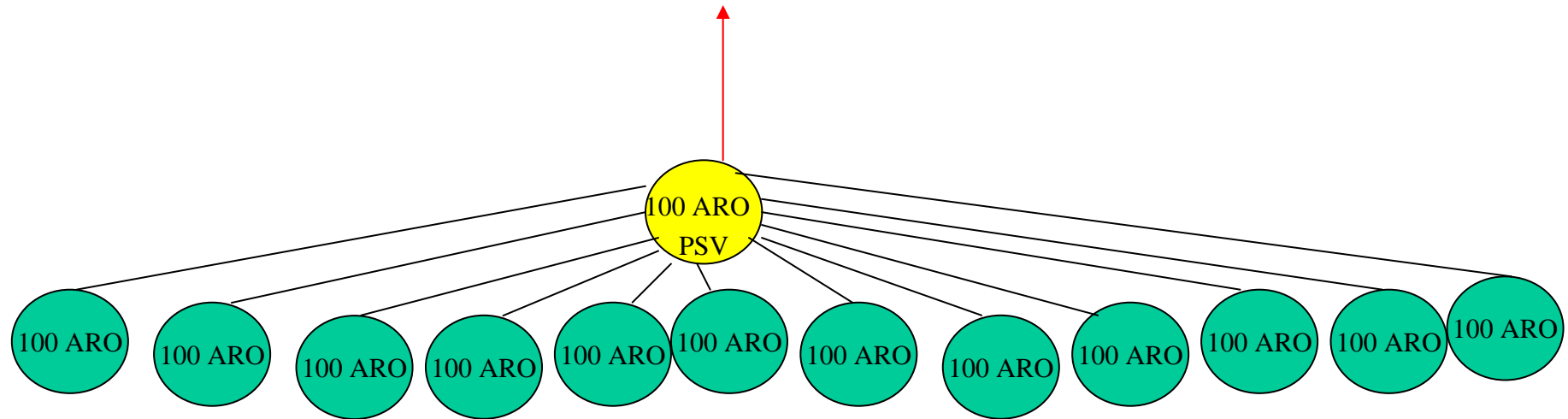
Cannot receive EB and LB.

Must have 100 ARO PSV to receive AAB, RB and VIPB.

(Note: If one fails to maintain as EXE but continue to achieve AAB requirement will continue to receive AAB. However, downline EXE will roll up and will not roll back.)



Again, ARO PSV counts as GSV of upline sponsor . . .



When you become Blue Diamond, your 12 frontline Executive's ARO PSV will always count to your GSV, and thus you will always have at least 1,200 GSV . . .



From Blue Diamond to Team Elite

- After you have 12 frontline Executives, you will receive a Business Builder Position (BB Account).
- Both you BD and BB accounts will collect 2.5%/5% Leadership Bonus (LB) when it is higher than the AAB.
- If you have 15 frontline Executives from both accounts, 6 months in a year, you qualify as a Team Elite Member to attend the annual Team Elite Trip.

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Indonesia “SEA” Plan Summary

Title	ARO Achiever (1-6 Stars)	Passed LTP & QEXEC	Executive	Gold to BD	Team Elite
Requirements	<ol style="list-style-type: none"> 1. 100 ARO PSV/month 2. 1 - 12 "active ARO Achiever lines" 	<ol style="list-style-type: none"> 1. 100 ARO PSV/month 2. 1 - 12 "active ARO Achiever lines" 3. 1000 GSV/month 4. 6000 GSV in 1-6 months 	<ol style="list-style-type: none"> 1. 100 ARO PSV/month 2. 1 - 12 "active ARO Achiever lines" 3. 2000 GSV/month 	<ol style="list-style-type: none"> 1. 100 ARO PSV/month 2. 1 - 12 "active ARO Achiever lines" 3. 2000 GSV/month 4. Breakaway Bonus: 2000 GSV – 2.5%, 3000 GSV – 5% 	<ol style="list-style-type: none"> 1. 100 ARO PSV/month 2. 1 - 12 "active ARO Achiever lines" 3. 2000 GSV/month 4. Breakaway bonus: 2000 GSV – 2.5%, 3000 GSV – 5% 5.15 frontline Execs for 6 months
Bonuses	<ol style="list-style-type: none"> 1. ARO Achiever Bonus (AAB): 5%-6 levels of ARO PSV of downline ARO Achievers 	<ol style="list-style-type: none"> 1. AAB 5%-6 levels 2. Retail Bonus (RB): 20% of PSV of all retail orders in circle group 3. VIP Bonus (VIPB): 10% of PSV of all VIP orders in circle group 	<ol style="list-style-type: none"> 1. AAB 5%-6 levels 2. RB 20% 3. VIPB 10% 4. Executive Bonus (EB): 9-15% on all volume in circle group 	<ol style="list-style-type: none"> 1. AAB 5%-6 levels 2. RB 20% 3. VIPB 10% 4. EB: 9-15% 5. Leadership Bonus 2.5%/5% on downline breakaways (when LB bonus is greater than AAB) 6. Receive BB account after BD 	<ol style="list-style-type: none"> 1. AAB 5%-6 levels 2. RB 20% 3. VIPB 10% 4. EB: 9-15% 5. LB 2.5%/5% on 6Gs 6. BB account 7. Annual Team Elite Trip



Tax regulations related to direct selling activities -

Distributors are hereby notified that the bonus/commissions earned per month, in accordance with the prevalent tax regulation, will be deducted under the Pajak Penghasilan (PPH) Pasal 21 based on the rates provided below :

BONUS/COMMISSIONS EARNED	TAX RATE
Rp1.000.000 and below	0%
Rp1.000.000 – Rp25.000.000	5%
Rp25.000.000 – Rp50.000.000	10%
Rp50.000.000 – Rp100.000.000	15%
Rp100.000.000 – Rp200.000.000	25%
Rp200.000.000 and above	35%

All types of Bonuses and/or commissions earned by a distributor are subject to the above stated tax regulation and the applicable percentage will be withheld by the Company each month.



Withholding Tax for Corp Distributorship

Rp zero to Rp 50,000,000 = 10%

Rp 50,000,000 to Rp 100,000,000 = 15%

Rp 100,000,000 above = 30%



Indonesia Plan Recap

- AAB (5% 6Ls): super low entry for all segments, never breakaway to offer longevity for hardworks, compressed monthly to provide maximum productivity reaching beyond circle groups, platform for transition to backend
- RB + VIPB: expanded frontend income, incentive to build circle group
- EB: bonus on all volume all levels within circle group
- LB (5% 6Gs): bonus on all volume all generations



Indonesia Nu Founders (INF)

Qualification Period: first 6 months of opening

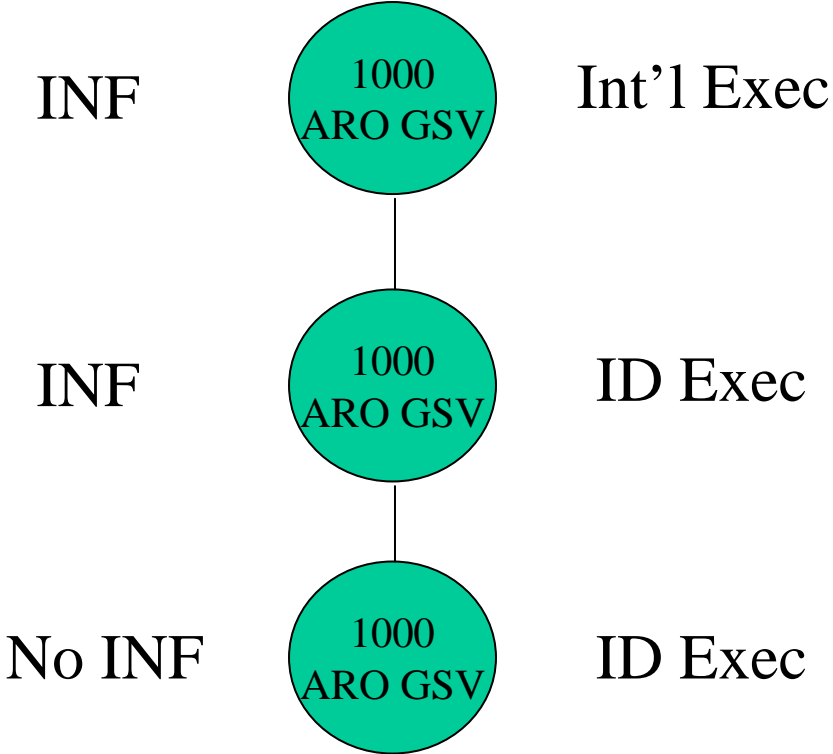
Benefit: to enjoy shares in the 1-time INF Pool Bonus totaling 1% of the first 6-month net sales volume of Indonesia

Requirements to become an INF:

- 1. You must be an Executive, either international or Indonesian.**
- 2. You must have 1000 ARO GSV.**
- 3. You have at least one or more frontline Indonesian Executive, who also must have 1000 ARO GSV.**
- 4. These are monthly requirements to count for INF points.**



Who Are INF?





Calculate your INF Points

You as INF		# of Frontline ID Execs with 1000 ARO GSV	
0	Opening Month	0	
1	2nd Month	2	
1	3rd Month	2+1	
1	4th Month	3	
1	5th Month	3+1	
1	6th Month	4	
5 Points		16 Points	21 Points

- Each INF Bonus participant will receive 1 share for each month they qualify (must be Executive w/ 1000 ARO GSV and have a frontline Indonesia Executive with 1000 ARO GSV.)
- The INF Bonus will be paid according to accumulated shares after the sixth month of Indonesia operations.



INF Conference in Bali

Will be held in March, 2006 for 3 days 2 nights.

You would need to have at the least **15** INF Points.

Include both International and Indonesia INFs.

Receive the latest Indonesia development information first hand, while you swim and dive!

Company will provide free hotel accommodation and meals.

INFs attending would need to be responsible for their own travel to Bali.



Indonesia Blue Diamond Incentive

Paid as Blue Diamond for **3** months
in and before March, 2006.

FREE Air Ticket, FREE Hotel, and
FREE Enrollment to attend the
South East Asia & Greater China
Regional Convention in Hong
Kong in May, 2006.



Go Indonesia . . . To add Yourself to our team of 400 Millionaires!



*This is for illustration purposes only. The reward gained is determined by the individuals personal performance and commitment to the business



Important Reminders

- 1. Scanners are not allowed to be brought into Indonesia from any other market. Severe penalties will be incurred for this violation.**
- 2. After the official company announcement with the date for the Indonesia opening, you may hold meetings with more than five people. However, all other policies found in the P&P Sections 32 & 33, regarding pre-market activity, will be strictly enforced.**



Blake: “Our next significant milestone is 2 billion. If we achieve it without doing good in the world, then it will be fleeting.”





See You in Jakarta!