

# CANADA

## 2009 Distributor Compensation Summary

The total amount for a typical distributor is based off of anyone that had personal volume or sponsoring activity in December 2009, and that received at least one commission check in 2009.

A typical distributor earned \$516.36 (CAD) in 2009 and this constitutes 83% of all active participants receiving a check during 2009. The remaining participants are Executive level and above.

<b>Title</b>	<b>Annual Earnings (CAN \$)</b>	<b>Annual Average Earnings (CAN \$)</b>	<b>% of Executive Distributors</b>	<b>Annual Average Earnings (US\$)</b>
Exec	\$ 1,404,663.56	\$ 4,001.89	58.31%	\$ 3,605.41
Gold	\$ 926,505.06	\$ 7,851.74	19.60%	\$ 7,046.81
Lapis	\$ 1,391,141.41	\$ 17,389.27	13.29%	\$ 15,477.36
Ruby	\$ 1,040,699.17	\$ 33,570.94	5.15%	\$ 29,828.09
Emerald	\$ 299,533.45	\$ 59,906.69	0.83%	\$ 54,161.35
Diamond	\$ 946,021.58	\$ 105,113.51	1.50%	\$ 93,765.83
Blue	\$ 2,345,806.09	\$ 293,225.76	1.33%	\$ 260,933.09

- 1) Note that these figures do not represent a distributor's profit, as they do not consider expenses incurred by a distributor in the promotion of his/her business and do not include retail markup on personal sales to end consumers.
- 2) The listed amounts are based on volumes from January 2009-December 2009, checks received from February 2009-January 2009.
- 3) Title is determined as of the December 2009 commission period.
- 4) Total earnings were summed by title, and then divided by the number of distributors that had personal volume or sponsoring activity in December 2009, and that received at least on commission check in 2009.
- 5) A "typical" distributor excludes those distributos who have been in the plan for less than one year.