



This is a binding contract, please carefully read and complete this Agreement before signing. Return the signed Agreement to PT Nusa Selaras Indonesia Showcase.

PT Nusa Selaras Indonesia is appointed by PT Nu Skin Distribution Indonesia as the exclusive Wholesale Distributor of Nu Skin products in Indonesia.

PT Nusa Selaras Indonesia will offer Nu Skin products for purchase to Independent Distributors of PT Nusa Selaras Indonesia and with residents of Indonesia or duly authorized foreign international sponsors with whom it enters a Product Purchase Agreement.

In consideration of the mutual promises, covenants, and conditions contained in the terms of this Product Purchase Agreement ("Agreement"), PT Nusa Selaras Indonesia, ("Nu Skin", which term from time to time, depending on the context, will also refer to its affiliated organization) and the undersigned ("Distributor" or "I") agree as follows:

I. This Agreement becomes effective the date of application contained in this Agreement is accepted by Nu Skin. The application shall be accepted when it is entered into the Nu Skin Contract Database with an electronic identification signature consisting of a symbol or code indicating acceptance. Distributor's signature below indicates acceptance of all the terms of this Agreement.

II. DISTRIBUTOR IDENTIFICATION INFORMATION:

A. Distributor

[Grid for Surname first]

Surname first; (Full Name – if an individual, name must be same as on I.D. Card or passport; if a business, name must be as it appears on the Deed of Establishment or its amendment)

certifies he/she/it has entered into the "Independent Distributor Agreement" with PT Nusa Selaras Indonesia or Nu Skin International, Inc. as an independent Distributor, with a Nu Skin Identification Number, as it appears on the Independent Distributor Agreement as follows:

[Grid for Nu Skin Identification Number]

I certify the information I provide is true and correct and agree that Nu Skin may declare this Agreement void if such information is false or misleading.

B. If Distributor is not a permanent resident of Indonesia, he/she/it has entered into an International Distribution and Sponsor Agreement with Nu Skin International, Inc. specific to Indonesia.

C. If an individual, Distributor agrees spouse (if applicable) may not enter a separate Agreement. Spouse, if a distributor, must be a party to this Agreement and agree to be bound by its terms.

1. Spouse Name

[Grid for Spouse Name]

Surname first

D. Distributor agrees to allow use of the information provided for purposes of identification on the database and records of Nu Skin and its affiliated or related organizations.

E. In order for Nu Skin to provide international support for my Nu Skin distributorship, I authorize Nu Skin to transfer and disclose personal and / or confidential information in connection with me and my distributorship to all Nu Skin group and affiliated/related organizations and to Nu Skin Independent Distributors. I authorize Nu Skin to disclose information (that may be personal or confidential) relating to my distributorship to government or regulatory bodies upon their request or if required by law.

Signature of Distributor

[Signature line]

Date

[Date grid]

(Individual of Business Organisation signature must be a person formally authorized to sign for and bind the business organization in accordance with applicable law)

Signature #2

[Signature line]

Date

[Date grid]

(Spouse—if applicable)

PT Nusa Selaras Indonesia

[Signature line]

Date

[Date grid]

Note: See sections II through XV on reverse side

III. RELATIONSHIP OF THE PARTIES

- A. Distributor agrees to purchase Nu Skin products exclusively from Nu Skin for distribution in Indonesia (the "Territory") in accordance with the terms of Distributor's Independent Distributor Agreement with Nu Skin during the term of the Agreement, which shall be a period of one (1) year beginning on the date of acceptance by Nu Skin. Unless either Nu Skin or Distributor notifies the other in writing of its intention not to renew the Agreement at least one (1) month before the expiration date, the Agreement shall automatically be renewed, each subsequent year without notice, for an additional one (1) year period.
- B. Nu Skin is the only authorized and appointed licensee of the Nu Skin International Inc. (a US Corporation) in the Territory and I agree to abide by its supervisory interpretation of the Nu Skin Sales Compensation Plan, the Distributor Charter, and the Nu Skin Policies and Procedures (as modified for the Territory), which are included and incorporated herein by reference, and as part of this Agreement, Nu Skin may enforce their terms and make recommendations to Nu Skin International, Inc. on the disposition of my distributorship. I acknowledge that any violation of the terms of this Agreement may result in the termination of my eligibility to purchase Nu Skin products and any other disciplinary action deemed appropriate by Nu Skin.
- C. Nu Skin agrees to use its best efforts to support my efforts and service my account as an independent contractor and I agree to accept such support. I accept the sole responsibility to conduct my independent Nu Skin business lawfully within the Territory. Accordingly, I release and agree to indemnify Nu Skin and any affiliated or related Nu Skin Companies and their respective officers, commissioners, directors, agents and employees from all liabilities arising from any and all of my acts or omissions. I am not and will not in any manner represent myself as an employee, agent, or legal representative of Nu Skin. I am an independent contractor and will pay any expenses, costs and income tax, worker's salary compensation, social security program, and other assessments required under applicable Territory laws.
- D. I agree to accept payment of any bonus to which I am entitled under the Nu Skin Sales Compensation Plan only in the Territory from Nu Skin.
- E. If I am not a permanent resident of the Territory (but rather an International Sponsor), I certify discovery of and compliance with (prior to submitting this Agreement or sponsoring or conducting any independent Nu Skin business in the Territory in any form) all immigration, visa, employment, tax and registration requirements of the Territory respecting the transaction of my business in the Territory. In addition, I certify I will discover and comply with all applicable laws, regulations, rules, law requirements and other due demands of the relevant authorities of the Territory.
- F. I understand and agree that only Nu Skin products imported by and purchased from Nu Skin may be sold in the Territory. I certify I will not violate any provisions of Distributor Policies and Procedures and have not previously (directly or indirectly) and will not in the future import into the Territory any Nu Skin product. I acknowledge that to do so would cause irreparable damage to Nu Skin and the affiliated Nu Skin Companies.
- G. I acknowledge that the name "Nu Skin" and all related trade marks and related trade names using the words "Nu Skin" are the exclusive property of Nu Skin International, Inc. and to use by Nu Skin under separate agreement. I will not use, register, claim title to, or in any manner impugn or interfere with the right of Nu Skin International, Inc. in or to any such mark without its prior written consent.

III. ORDERING PRODUCTS AND SALES AIDS

- A. Distributor may order products directly from Nu Skin. Orders are binding when accepted by Nu Skin. There is no required minimum order amount. Delivery or shipping costs may be higher per unit, however, on smaller orders.
- B. No Distributor is required to maintain a Nu Skin product inventory of any specific volume or value. Distributor, as an independent contractor, must use his/her own judgement in determining inventory needs based upon reasonably projected retail sales. Distributor agrees, however, not to order and maintain more than a reasonable inventory of Nu Skin products (i.e. the amount of products a Distributor would reasonably expect to resell to retail customers in a one month period).
- C. Nu Skin has the right to change product prices from time to time without prior notice.
- D. Distributor agrees that the terms of this Agreement shall apply to all orders placed by him/her for Nu Skin products, whether such orders are placed by telephone, facsimile, Product Order Form or otherwise. The terms of this Agreement can be varied only with the agreement in writing of Nu Skin, signed by an authorized officer.
- E. Distributor agrees that any tender of a purported payment not supported by sufficient funds constitutes a material breach of the Agreement.
 - (i) Nu Skin will charge a service fee for any additional collection or handling costs it incurs as a result of such breach and Nu Skin will add that service fee to any outstanding amount due from Distributor.
 - (ii) If a single order is placed by more than one Distributor, each such Distributor will be held jointly and severally liable for any outstanding amount due on such an order.

IV. PRODUCT EXCHANGE POLICY

- A. Except as provide in Subsection V, Nu Skin will exchange products purchased by the Distributor if the returned products have been damaged in shipment or delivery, have been incorrectly sent, were originally defective, or otherwise of substandard quality. If feasible, returned products will be replaced with undamaged products. When a replacement is not feasible, Nu Skin reserve the right to issue credit vouchers for the value of the returned products.
- B. To exchange products, a Distributor must
 - (i) deliver to Nu Skin a request for exchange within thirty (30) days of purchase;
 - (ii) obtain from Nu Skin an authorization and instructions on the method of return;
 - (iii) pay all shipping or delivery costs and other expenses incurred by Nu Skin in relation to product exchanges.
- C. Nu Skin shall exchange on reasonably sound, unopened, unaltered, resalable, and restockable products (except Sales Aids) sold by Nu Skin that are returned within ninety (90) days of the order date by the Purchaser who purchased the products from Nu Skin (provided that such exchange must be by way of a product/products exchanged for a product/products of the same PSV or lower).

V. NU SKIN REFUND (BUY-BACK) POLICY

- A. Nu Skin shall refund ninety percent (90%) of the price, less sales tax and applicable Bonuses (plus applicable tax if prepaid) on reasonably sound, unopened, unaltered, resalable, and restockable Sales Aids sold by Nu Skin that are returned within 30 days of the order date by the Distributor who purchased the Sales Aids from Nu Skin.
- B. Nu Skin will refund one hundred percent (100%) of the price, less sales tax and applicable Bonuses (plus applicable tax if prepaid) on reasonable sound, unopened, unaltered, resalable, and restockable products that are returned to Nu Skin by the Distributor within ninety (90) days of the product order date, provided that such request shall be deemed as the Distributor's voluntary intention to resign from his distributorship.
 1. Products otherwise sold individually but purchased as part of a kit or package may be returned if the product is current, unopened and resalable.
 2. Nu Skin may effect a refund by but are not limited to the following: credit voucher, bank check, bank transfer, or credit card charge back. The actual form of refund will be based upon Nu Skin's local payment procedures and the original form of payment.
- C. To obtain a refund for returned products or Sales Aids, a Distributor must comply with these procedures:
 1. Obtain a Return Merchandise Authorization (RMA) number and the Distributor to return the product at his/her cost to Nu Skin in a resalable condition.
 2. Nu Skin will provide Distributor with the correct procedures and location for returning the products or Sales Aids. All shipping or delivery costs and other expenses Nu Skin incurs must be paid for by the Distributor.

3. Products or Sales Aids sent to Nu Skin without prior authorization will not qualify for a refund and will be returned to the Distributor at the Distributor's expense.
4. Nu Skin reserves the right to require a Distributor to repay bonuses/ commissions paid to him or her on products returned by the Distributor's Downline Organization. This may be achieved either through direct contact with the affected Distributors or by withholding from present or future bonus/commission payments. This policy encompasses all refunds allowed under Nu Skin's refund policy, extension of the refund policy as required by applicable law, or instances in which Distributor's misconduct, misrepresentation, or other extenuating circumstances necessitates a company refund in excess of the stated refund policy will be considered on a case-by-case basis.

VI. RETAIL CUSTOMER REFUND POLICY

- A. With each retail sales of Nu Skin Product in the Territory, regardless of the amount, I agree to complete and manually sign the Indonesia Retail Order Sales Receipt Form. I acknowledge that I must give two copies of the completed Form to the retail customer and must retain the original.
- B. I acknowledge that I must offer a seven-day, money-back guarantee to each retail customer. Therefore, a retail customer may for any reason within seven (7) days of purchasing, request a full refund of the purchase price. Provided the retail customer complies with the procedure indicated on the Indonesian Retail Order Sales Receipt Form, I must make the refund within ten (10) days after the request. At the customer's sole discretion, I may effect a product exchange rather than a refund.
- C. Nu Skin encourages a Distributor to honor any refund or product exchange request from retail customers even if the request for refund or product exchange is made more than seven business days after purchase. Nu Skin supports this policy by providing replacement products to the Distributor for a refund/product exchange with a customer up to thirty (30) days after the date of sale to the retail customer. In order for a Distributor to receive such replacement products the following steps must be taken:
 - (i) a Distributor must request a replacement and return the unused portion of product and the completed Indonesia Retail Order Form for such product to Nu Skin's authorized Distribution Centre within thirty (30) days of the date of sale to the retail customer;
 - (ii) the Distributor must pay all shipping costs and other expenses Nu Skin incurs in relation to product replacement.

VII. INSURANCE

- Nu Skin may, from time to time, obtain product liability insurance that covers claims arising from the use of Nu Skin products. If a claim is asserted against a Distributor, he/she must immediately contact Nu Skin to ascertain the applicability of any such coverage. In no event, however, will coverage extend to any Distributor who:
- (i) repackages or alters any product;
 - (ii) acts negligently; or
 - (iii) makes any representation or product claim in an offer for sale of any Nu Skin product in contravention of the Agreement or in violation of any applicable laws and regulations.

VIII. PRODUCT CLAIMS AND REPRESENTATIONS

- A. Distributor may make only those product claims and representations found in the literature distributed by Nu Skin, in accordance with applicable laws in the Territory.
- B. While Nu Skin marks every effort to comply with all applicable product and labelling laws and regulations, it does not warrant that its products and labelling have, at all times and without exception, been in compliance with all applicable laws and regulations. No Distributor may so warrant or represent to any person at any time.
- C. A Distributor may represent only that Nu Skin products are safe for use when used as intended—for the limited purpose of improving appearance through regular use of Personal Care products.
- D. A Distributor may not make, directly or indirectly, any medical or therapeutic claim for or concerning any Nu Skin cosmetics product, nor may a Distributor specifically recommend or prescribe any Nu Skin product as suitable for any specific ailment or condition. No Nu Skin Product is nor represented to be a pharmaceutical product, except for those products which will be specifically registered and/or approved by the competent government authority. Notice of such product approvals will be given as they occur.

IX. GENERAL BUSINESS ETHICS

Each Distributor agrees that he/she will not make, by any means, misleading, unfair, inaccurate or disparaging comparisons, claims, representations or statements about other persons (including competitors), their products, or their commercial activities. Each Distributor also agrees that he/she will not make unfair, misleading, or inaccurate claims, whether verbally or written, about Nu Skin, Nu Skin products, or the commercial activities of Nu Skin or the affiliated Nu Skin companies.

X. AGREEMENT CHANGES

To maintain the marketing system and to comply with prevailing Indonesian laws and regulations, Nu Skin may amend the terms and conditions of the Agreement as necessary at any time upon thirty (30) days written notice to the Distributor sent via post, e-mail, SMS or in the Product / Business Updates produced for the Territory by Nu Skin. Notice shall be deemed to have been received by the Distributor three days after the date of posting of such notice. Any such amendment shall be deemed to be effective and binding on the Distributor thirty (30) days from receipt of notice and any subsequent account activity of the Distributor shall be deemed to constitute acceptance of any such amendment to the Agreement.

XI. WAIVER

Nu Skin and Distributor agree to waive the operation of Article 1266 of the Indonesian Civil Code so that the approval or intervention of an Indonesian Court shall not be required to terminate this Contract.

XII. INTEGRATED AGREEMENT

This Agreement is the final expression of the understanding and agreement between Nu Skin and Distributor concerning all matters touched upon in this Agreement and supersedes all prior or contemporaneous agreements or understandings (both oral and written) between the parties. The Agreement may not be altered or amended except as provided herein.

XIII. SEVERANCE

If any provision of the Agreement is judged by a court in the Territory to be invalid or unenforceable in any respect under any applicable laws of the Republic of Indonesia, the remaining terms and conditions will be unaffected and fully enforceable by law.

XIV. GOVERNING LAW AND APPLICABLE LANGUAGE

The terms and conditions herein shall be construed in accordance with the Indonesian laws. If there is any difference between the Indonesian and English language text of the terms and conditions, the Indonesian language shall prevail.

XV. DISPUTE SETTLEMENT

Any dispute arising hereunder shall be amicably settled through consensus and if such settlement negotiation can not successful, either party shall be entitled to commence the binding arbitration with the Indonesian National Arbitration Board (BANI).

XIV. SUCCESSORS AND ASSIGNS

This Agreement may not be transferred or assigned by the Distributor without the consent of Nu Skin.