

Nu Skin International Inc. One Nu Skin Plaza, 75 West Center Street, Provo, UTAH, 84601, U.S.A ("Nu Skin" or the "Company") is the promoter of this trading scheme in the United Kingdom. The goods which are sold under this scheme are nutritional, vitamin, and wellness products produced/supplied by Nu Skin and such other goods or services as Nu Skin may market from time to time. Sales of these products are made by Nu Skin's independent distributors who participate in the scheme as principals.

UK
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**Please complete in CAPITAL LETTERS and black ink. All information is required unless otherwise indicated. This Contract is only valid if all required information is provided.**

Processing of this Contract can take up to two (2) working days. If you would like your ID number to be activated faster, please use the web sign-up option on [www.nuskin europe.com](http://www.nuskin europe.com) > Sign up/Log in.

**PLEASE CHECK APPROPRIATE BOX**

- INDEPENDENT DISTRIBUTOR** – I wish to sell and distribute products from NSE Products Inc. and receive commission on my sales (fill in mandatory sections 1, 2, 4, 6, 7 and optional sections 3 and 5).
- PREFERRED CUSTOMER** – I wish to purchase products from NSE Products Inc. at the wholesale price, with the option of becoming an Independent Distributor at a later date (fill in mandatory sections 1 and 7 and optional sections 3 and 4).

**1 REGISTRATION INFORMATION**

Applicant's first name .....  Male  Female

Applicant's last name ..... Date of birth (DD/MM/YY)  

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Permanent address .....

Town/City ..... County ..... Post code ..... Country – **UNITED KINGDOM**

Daytime phone no. .... Mobile phone no. (optional) .....

Email (providing your personal email address will allow us to communicate important information and updates to you in a timely manner)  
 .....

Recipient's name and shipping address (if different from above) .....

Town/City ..... County ..... Post code ..... Country – **UNITED KINGDOM**

Co-applicant(s) name(s) (optional) .....

Sponsor's name ..... Sponsor's ID no 

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**2 REGISTRATION FEE** - For Independent Distributors only.

- Please indicate your preference below:
- I choose to pay the registration fee of £17.80 (excl. VAT). Enjoy a discounted registration fee by signing up online at [www.nuskin europe.com](http://www.nuskin europe.com) > Sign up/Log in.
- I choose to waive the registration fee by starting an Automatic Delivery Rewards (ADR) order of minimum 50 Personal Sales Volume (PSV) after discount at the time of registration. Fill in section 3.
- I choose to waive the registration fee by placing a regular order of minimum 100 PSV at the time of registration. Complete the price list with your order and attach it to this DA or sign up online at [www.nuskin europe.com](http://www.nuskin europe.com) > Sign up/Log in.
- Whether you choose to pay the registration fee or to have it waived you will receive a free copy of the Nu Skin Business Portfolio.

**3 AUTOMATIC DELIVERY REWARD (ADR)**

Scan card number 

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To qualify for ADR benefits, the minimum order must total 50 PSV after discount.



CODE	ITEM DESCRIPTION	QUANTITY	TOTAL PSV	TOTAL PRICE

Please process my order: Beginning on ____/____, and every month thereafter on the same day. Allow 5-10 working days for delivery, valid processing dates are between days 1-25 of the month.	<b>TOTAL*</b> <b>SHIPPING AND HANDLING**</b> <b>TOTAL REMITTANCE</b>
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\* This price is inclusive of VAT  
 \*\* Avoid paying handling fee by signing up online at [www.nuskin europe.com](http://www.nuskin europe.com)

UK

Payment options (choose one)

VISA

MasterCard

Switch

Wire

Cardholder's full name .....

Issue no.

Please wire your payment to the following account:

Card no.

Expiry date (MM/YY)

Valid from date (MM/YY)

Name of bank: Danske  
Sort code: 30-12-81

Cardholder's post code

Cardholder's signature

Expiry date (MM/YY)

Account number: 22009257

IBAN number:  
GB44DABA30128122009257

Company name (if applicable) .....

VAT no. (required). Include copy of registration.

Company registration no.

If the applicant is VAT registered, a photocopy of the registration should be attached. If you subsequently become registered for VAT in the UK, you agree immediately to inform Nu Skin. Also if you de-register, you undertake to notify Nu Skin in writing within 14 days of that de-registration taking effect.

I agree to inform my local Nu Skin office immediately about any changes to my status as a VAT payer (initial here)..... *If registering as a company, please submit documentation from your local trade register or similar organisation, verifying the existence of the company and the names of the officers.*

**6 DATA PROTECTION**

In order for Nu Skin to fulfill my order and application, I tick the box and I consent to my personal data being processed by Nu Skin and third parties on behalf of the Company, being exported outside of the EEA as set out in the Terms and Conditions overleaf.

Bank name (must be located in the United Kingdom) .....

Account holder's first name .....

Account holder's last name .....

Sort code

United Kingdom IBAN

BIC (SWIFT)

You can view your commission statements online via all our Company web sites. Log in to any Nu Skin site and go to My Office > Navigator (V&G) > Commission Statements. If you wish to receive printed statements via the post, please contact your local Distributor Services department.

**Preferred Customers:** This Agreement together with the General Terms and Conditions below constitute a binding Contract for Preferred Customers.

**Independent Distributors:** This Agreement together with the documents entitled "Sales Compensation Plan" (SCP) and "Policies and Procedures" (P&P) form the contract for Independent Distributors. These documents can be obtained from your Sponsor or online at [www.nuskin europe.com](http://www.nuskin europe.com) > Our Opportunity > Financial Rewards.

I have read and accepted all terms and conditions relevant to this Agreement.

Date (DD/MM/YY)

Applicant's signature

Co-applicant's signature (if applicable)

Co-applicant's signature (if applicable)

Print name

Print name

Print name



**PLEASE SEND YOUR COMPLETED FORM TO YOUR LOCAL NU SKIN OFFICE:**

NU SKIN SCANDINAVIA A/S / UNITED KINGDOM • Sydhavns Plads 12, 2450 Copenhagen SV, Denmark.  
Tel: 0808 1017 231 • Fax: 0808 1017 232 • Email: [uk@nuskin.com](mailto:uk@nuskin.com) • Website: [www.nuskin europe.com](http://www.nuskin europe.com)

WHITE COPY: to be sent to your local Nu Skin office

COLOUR COPY: to be kept by the new Distributor/Preferred Customer

## GENERAL TERMS AND CONDITIONS FOR PREFERRED CUSTOMERS

- I understand that in order for this Agreement to be binding, I must be of sufficient legal age to conclude an agreement and must possess the legal right and ability to create binding obligations upon myself.
- As a Preferred Customer, I am entitled to purchase products for personal consumption only.
- I understand that I am not entitled to sponsor other persons in order to become an Independent Distributor. I am not allowed to resell or promote the sale of NSE Products Inc. products so I am not entitled to receive commission payments.
- Products returned within 90 days from delivery will be fully refunded, provided the packaging of the returned products is unbroken. For these purposes, I understand that the following conditions apply:
  - I must inform my local Nu Skin office within 90 days of the retail purchase date, and
  - I must obtain an RMA number from my local Nu Skin office and provide them with the receipt, and
  - I must return the products to my local office at my own cost.
- I understand that the Company reserves the right to adjust and amend the terms of this contract. Notice of such adjustments and amendments will be published at least 30 days before being made effective.
- I understand that this Agreement will be automatically terminated if I have not made any purchases for a period of 12 months. I may change Sponsor at any time, unless I have an ongoing Automatic Delivery Rewards (ADR) order, in which case I will be required to terminate that and wait for six (6) months before signing up with a new Sponsor.
- I understand that this Agreement will last for an indefinite period, unless cancelled in writing by myself. The Company will discontinue the Agreement within 30 days of receiving the written notice.
- I understand that if I wish to become an Independent Distributor, I am required to apply by completing the relevant details regarding Independent Distributors on the Independent Distributor Agreement form. To sign up as an Independent Distributor under a different Sponsor, I will be required to terminate my Preferred Customer Agreement and observe a six (6) month waiting period, during which no purchases or other distributor-related activities can be made by me.
- I agree and consent that the personal data specified in this Agreement as well as personal data collected in the performance of this Agreement is necessary for the Company to operate and co-ordinate the Nu Skin distribution network and carry out its obligations under this Agreement. The data collected is used by the Company's

internal and external departments taking part in the operation of the management of the distribution network. It will be transferred outside the European Economic Area for the purpose of processing by the Company. I understand that I may have access to the personal data relating to myself and have it corrected if it is incorrect.

- I understand that Nu Skin is able to arrange delivery to most cities and major residential areas in those countries in which it does business.



dsa.org.uk

### Direct Selling Association

29 Floral Street, London, WC2E 9DP, United Kingdom.  
Tel: +44 (0)20 7497 1234 • Fax: +44 (0)20 7497 3144  
Email: info@dsa.org.uk • Website: www.dsa.org.uk

## ADR TERMS AND CONDITIONS

This Automatic Delivery Rewards (ADR) Agreement is between you, as an independent Distributor ("I" or "me" or "you" or "your") and Nu Skin Enterprises Product Inc., a Delaware corporation, 75 West Center Street, Provo, Utah 84601, VAT number: NL8039.25.372.B.01 ("Company"). I understand that the ADR programme is an optional programme that allows me to place a standing order with the Company that will be conveniently shipped to me on a monthly basis and charged to my credit card, savings account or checking account on a recurring, monthly basis (unless I have selected the option of shipment every other month).

### By signing this ADR Agreement, I agree that:

#### 1. Sign-up Procedures

I may submit this ADR Agreement online, by facsimile, by post or by delivering a signed hard copy to the Company's Concept Store.

#### 2. Additional Benefits.

Whether a Distributor or a Customer, I understand that no minimum product purchases are required to participate in the ADR programme. However, if my monthly ADR order totals or is greater than 50 Personal Sales Volume (PSV) after discount, then I will be entitled to the following benefits:

- I will get a 5% discount off the wholesale prices and PSV of products in my ADR order, excluding products and kits that do not enjoy the 5% ADR discount (e.g. kits, discounted packages, Vitameal, etc);
- Discounted shipping\* up to 50% of the total shipping costs; and
- I will earn product points that may be redeemed for additional products.

If I manage my ADR account by fax, email, post or through a Concept Store, then a handling fee will apply, which is exactly the same amount as the ADR discounted shipping fee.

\*Some markets/specific regions or islands are excluded from this discount plan (Iceland, Canary Islands and French Overseas Departments).

#### 3. ADR Product Points – Purchases, Deletion and Returns

- My monthly ADR orders may earn product points that can be redeemed for product. Product points vary and are earned at the rate of 20 to 30% of the ADR order value before taxes. I may earn no more than 75 product points per month. If I place an order using only product points, or combine a regular product order of less than 50 PSV and product points, then I will pay regular shipping rates; if I place an order of 50 PSV after discount or more combined with product points on existing ADR, then I will receive a reduced shipping rate. The shipping rates can be viewed on the price list or contact your Customer Service.
- I understand and agree that the product points I earn, if not used, will automatically expire on the first day of the 13th month after they were earned ("Deletion"). I understand and agree that if I notify the Company within thirty (30) days of the Deletion and request

reinstatement of the deleted product points, then the deleted product points will be reinstated.

- There are no returns allowed on products purchased with ADR product points and that no PSV or Group Sales Volume (GSV) is earned on products purchased with ADR product points.

#### D. Returns

Except for products purchased with product points earned from ADR purchases, all products ordered under the ADR programme may be returned to the Company pursuant to the Company's regular product return policy (see paragraph 7 of the EU Policies and Procedures). Please note that the product points earned will be removed from your account for related products refunds.

#### E. Money Back Guarantee

The Company guarantees that if (a) I select Life Pak®, Life Pak® Essentials Super A or g3\* as my monthly product(s) under the ADR programme for a minimum of three months, (b) and if my skin carotenoid score does not show improvement after taking Life Pak®, Life Pak® Essentials Super A or g3\* for 90 days, then the Company will refund my money.

For the full text of the money back guarantee, please see the European Programme Summary available on My Office or contact your local Customer Service.

\*For product availability in your market, please consult the current pricelist on My Office's Library.

#### 4. Payment

- I have specified on this ADR Agreement the quantity of each product that I desire to receive every month and provided the Company with a valid Visa or MasterCard along with the card's expiration date and other information necessary to set up a direct debit arrangement on my personal savings or checking account. All products ordered by me must be paid in full before the products are shipped.
- If I have selected a credit card as the method of payment, then I authorise the Company or its affiliated company to charge my credit card each month for the products specified above.

#### 5. Change of Address

Unless I notify the Company in writing by post, facsimile or online of a change in my address at least 14 days prior to my designated process date, the products I have selected will be sent to me each month at the address I have provided. The Company will make the adjustments specified in my written notice no later than 14 days after receiving such notice. The products shall be delivered to the address you filled in box headed Registration Information and shipping address.

#### 6. Changes of Order

Unless I notify the Company in writing by post, facsimile or online of any changes to my order at least four (4) business days prior to my designated process date, the products I have selected will be sent to me each month at the address I have provided. The Company will make the adjustments specified in my written notice within four (4) business days

prior to its run after receiving such notice in time. In case it is a direct debit, please contact your Customer Service for further details on the payment method and deadlines.

#### 7. Discontinued Products

The specific products I selected may be discontinued by the Company. If discontinued, the Company will provide me with written notice at least 30 days prior to the discontinuance of the products and will continue to send me the remaining items selected on my ADR Agreement. I may select other products to replace the discontinued products; if I do select other products, I will notify the Company in writing of the type and volume of the selected products at least 30 days prior to the delivery. Purchase price and shipping fees will be automatically changed to reflect the change in my order.

#### 8. Backordering Option

- It is at the Company's discretion what products will be available for Distributor backorder. In most cases, the products made available for backorder are top-sellers and are expected to be back in stock within 14 days. Backordered product will ship to the Distributor or Customer as soon as it is available in the local warehouse.
- When a Distributor or Customer requests a backordered product be added to their product order, they are agreeing to pay upfront for the product with the expectation to receive it later.
- Upon successful completion of a product order that includes backordered product, including payment, the personal volume of the entire order, including any backordered products, will count towards the commission month of the order.
- At any time before the backordered product ships, the Customer or Distributor may request, and will be granted, a 100% refund on the backordered product only. The rest of the order is subject to current return policies.
- The Company reserves the right to cancel and refund (100%) on shipped backordered product without pre-notice to the Customer or Distributor. The Company may also extend the expected availability date as needed.

#### 9. Price Increases

The Company may change the price of the products that I have selected. If the price of a specific product is increased, then the Company will provide me with written notice at least 30 days prior to the price increase, and unless I direct them to do otherwise, will continue to send me the selected products at the increased price.

#### 10. Termination of ADR Programme or Orders

- With 14 days prior written notice, the Company may terminate the ADR programme. The Company may also immediately terminate my right to participate in the ADR programme and this ADR Agreement and notify me of the termination if (i) the credit card or bank authorisation provided in this ADR Agreement expires, is cancelled or otherwise terminated, (ii) I violate the terms and conditions of this ADR Agreement, or (iii) if I am a Distributor, if I have violated the terms and conditions of my Distributor Agreement.

- B. I may cancel my ADR order in writing at any time. The Company will cancel my ADR Agreement within 14 days after it receives my written notice.
- C. With 14 days prior written notice, the Company may, in its sole discretion, modify the terms and conditions of this ADR programme, including but not limited to, the expiration of the product points for Distributors.

**11. No Modification of Distributor Agreement**

The terms and conditions contained in this ADR Agreement do not supersede or modify in any way the terms and conditions of my Distributor Agreement.

**12. Collection of Personal Information**

The information that you provide will be processed independently by Nu Skin International Inc ('the Company' or "we") to process your orders and for general administration, marketing, statistical and management purposes. To do this, we may pass your details to agents and third parties who perform functions on our behalf, some of whom will be located outside the UK and the European Economic Area. You can request details of these agents and third parties by contacting the Company at the address at the top of this form. You agree that the Company may provide your details to an alternative Distributor should your current Distributor cease to be a Nu Skin Distributor. You can obtain from the Company a copy of the information which we hold about you which is subject to the Data Protection Act 1998 (for which we may make a small charge) and contact the Company at the address at the top of this form to correct any inaccuracies in your information. We may contact you with details of the services, opportunities, and products we provide, invite you to functions or contact you to obtain feedback on our services and products.